



**McCormick&#39;s 1988 Annual Report Smells of Vanilla**

March 1, 1989  
SPRINGFIELD, MO, MAR. 1. -- Vanilla ranks as one of America's most popular flavors. It is the fruit of an orchid, native to Mexico and now comes from tropical climate countries such as Madagascar, Indonesia, and Uganda. The Spanish explorer Cortez was introduced to vanilla by Aztec chiefs. When he took it back to Europe it quickly became a favorite flavor. Pure vanilla extract is made from a long thin pod, which before it is cured looks much like a large green bean. The authentic scent of vanilla, however, is as near as a copy of the 1988 Annual Report produced by McCormick & Company, Incorporated. Again this year, McCormick gets readable attention by producing an Annual Report that "smells." Vanilla is the scent selected to represent the thousands of different products marketed by the international producer of spices, seasonings, beverages, and specialty foods. Founded in Baltimore in 1888, McCormick is also known as Schilling in the Western United States and as Club House Foods in Canada. The 1988 Annual Report highlights a superior year for the U. S. Consumer business and the Food Service Group and the creation of a Global Industrial Group. During the year, the Company approved a 6 percent increase in the quarterly cash dividend. McCormick has paid dividends annually since 1925 and has increased dividends 280 percent over the past 10 years.

Allen H. Bennett, Jr., Vice President-Corporate Communications for McCormick, said that the scent of vanilla, created at the Company's R&D Labs, was applied by a Baltimore firm, Schrieber Press, as part of a special printing process. The scent is contained in a varnish-like substance which is rolled over the pages. The Company has attracted attention by using pumpkin pie spice, curry powder, cloves, nutmeg, allspice, Chinese Five Spice, buttered cinnamon flavor, apple pie spice, vanilla buttermilk flavor, gingerbread, and peppermint to scent annual reports to smell like some of the major products it sells. The "Smelly" edition in 1987 was believed to be the first time the process had been used for an annual report.