



## McCormick Announces Acquisition of Enrico Giotti S.p.A.

November 20, 2016

SPRING, Md., Nov. 20, 2016—Pittsfield, N.Y.-based McCormick & Company, Incorporated (NYSE: MCC), a global leader in flavor, today announced that it has agreed to acquire 100% of the shares of Enrico Giotti S.p.A. (Giotti), a leading Italian flavor manufacturer located in Florence, Italy.



• Giotti is well known in the industry for its innovative beverages, sweet, savory and dairy flavor applications. Annual sales are approximately \$3 million Euro (\$6 million U.S. dollars).

• The acquisition of Giotti expands the breadth of value-added products for McCormick's Industrial segment including additional expertise in flavoring health and nutrition products.

• McCormick plans to acquire the business for a cash payment of approximately 120 million Euros (127 million U.S. dollars), subject to certain closing adjustments.

Lawrence C. Kurias, President and Chief Executive Officer, stated, "The acquisition of Giotti is another important step in the execution of our growth strategy. McCormick is a leading flavor supplier to packaged food companies and multi-national retailers, and this acquisition expands the breadth of our value-added flavor solutions in Europe with strong and innovative R&D capabilities. With this acquisition, we add greater scale to our already substantial industrial segment business in the Europe, Middle East and Africa region."

Matthias Seif, President, Global Industrial and Institutional Business added, "We anticipate strong growth driven by Giotti's expertise in the high growth health and nutrition segment. The owners and employees of Giotti share with McCormick a great history and commitment to innovation and quality, and we look forward to working with them to achieve continued success."

Founded in 1888, Giotti is a leading manufacturer of natural flavors, aromatic herbal extracts, and concentrated juices. The company is privately owned and headquartered in Florence, Italy. Annual sales of the business are approximately \$3 million Euro (\$6 million U.S. dollars). The purchase price for Giotti is approximately 120 million Euro (127 million U.S. dollars) subject to certain closing adjustments and the transaction multiple is expected to be approximately 12 times EBITDA (earnings before interest, tax, depreciation and amortization). McCormick expects to complete the transaction in December 2016.

### Forward-Looking Information

Certain information contained in this release, including statements concerning expected performance such as those relating to net sales, earnings, cost savings, acquisitions and brand marketing support, are "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934. These statements may be identified by the use of words such as "may," "will," "expect," "anticipate," "intend," "believe" and "plan." These statements may relate to the expected results of operations of businesses acquired by the company, the expected impact of new material costs and pricing actions on the company's results of operations and gross margin, the expected productivity and working capital requirements, acquisition synergies, growth prospects in various geographic and market, expected trends in net sales and average performance and other financial measures, the expectations of persons and commitment plan contributions, the timing period and market data associated with financial transactions, the absence of internally generated funds and existing reserves of liquidity, such as the availability of bank financing, the ability to raise additional debt or equity securities and expectations regarding purchasing plans of McCormick's customers under the existing publication.

These and other forward-looking statements are based on management's current views and assumptions and involve risks and uncertainties that could significantly affect expected results. Results may be materially affected by factors such as: damage to the company's reputation or brand name; loss of brand relevance; increased use of private label or other competitive products; product quality, labeling, or safety concerns; negative publicity about our products, business information due to natural disasters or unexpected events; actions by, and the financial condition of, competitors and customers; the company's inability to achieve expected and/or increased cost savings or margin improvements; negative employee relations; the lack of successful acquisition and integration of new businesses; issues affecting the company's supply chain and raw materials, including fluctuations in the cost and availability of raw and packaging materials; government regulations, and changes in legal and regulatory requirements and enforcement practices; global economic and financial conditions generally, including the availability of financing, and the interest and inflation rates; the investment return on retirement plan assets; and the risks associated with various obligations, foreign currency fluctuations, the stability of credit and capital markets, risks associated with the company's information technology systems, the threat of data breaches and cyber-attacks; volatility in the effective tax rate; climate change; infringement of intellectual property rights; and force of customers, litigation, legal and administrative proceedings, and other risks described in the company's filings with the Securities and Exchange Commission.

Actual results could differ materially from those projected in the forward-looking statements. The company undertakes no obligation to update or revise publicly, any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by law.

### About McCormick

McCormick & Company, Incorporated is a global leader in flavor. With \$4.3 billion in annual sales, the company manufactures, markets and distributes spices, seasoning mixes, condiments and other flavorful products to the entire food industry – retail outlets, food manufacturers and foodservice businesses. Every day, no matter where or what you eat, you can enjoy food flavored by McCormick. McCormick Brings Passion to Flavor™.

For more information, visit [www.mccormick.com/press](http://www.mccormick.com/press)

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To view the original version on PR Newswire, visit <http://www.prnewswire.com/stories/detail/mccormick-announces-acquisition-of-italian-flavor-giotti-3013634.html>

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