

McCormick Brings Passion to Flavor™



Barclays Back-to-School Conference September 3, 2013

Alan Wilson Chairman, President & CEO



Malcolm Swift President – Europe, Middle East, Africa



Forward-looking statement

Certain information contained in these materials and our remarks are "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934. These statements may be identified by the use of words such as "may," "will," "expect," "should," "anticipate," "believe" and "plan." These statements may relate to: the expected results of operations of businesses acquired by us, the expected impact of raw material costs and our pricing actions on our results of operations and gross margins, the expected productivity and working capital improvements, expectations regarding growth potential in different geographies and markets, expected trends in net sales and earnings performance and other financial measures, the expectations of pension and postretirement plan contributions and anticipated charges associated with such plans, the holding period and market risks associated with financial instruments, the impact of foreign exchange fluctuations, the adequacy of internally generated funds and existing sources of liquidity, such as the availability of bank financing, our ability to issue additional debt or equity securities and our expectations regarding purchasing shares of our common stock under the existing authorizations.

These and other forward-looking statements are based on management's current views and assumptions and involve risks and uncertainties that could significantly affect expected results. Results may be materially affected by external factors such as: damage to our reputation or brand name, business interruptions due to natural disasters or similar unexpected events, actions of competitors, customer relationships and financial condition, the ability to achieve expected cost savings and margin improvements, the successful acquisition and integration of new businesses, fluctuations in the cost and availability of raw and packaging materials, changes in regulatory requirements, and global economic conditions generally which would include the availability of financing, interest and inflation rates and investment return on retirement plan assets, as well as foreign currency fluctuations, risks associated with our information technology systems, the threat of data breaches or cyber attacks, and other risks described in our filings with the Securities and Exchange Commission.

Actual results could differ materially from those projected in the forward-looking statements. We undertake no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by law.







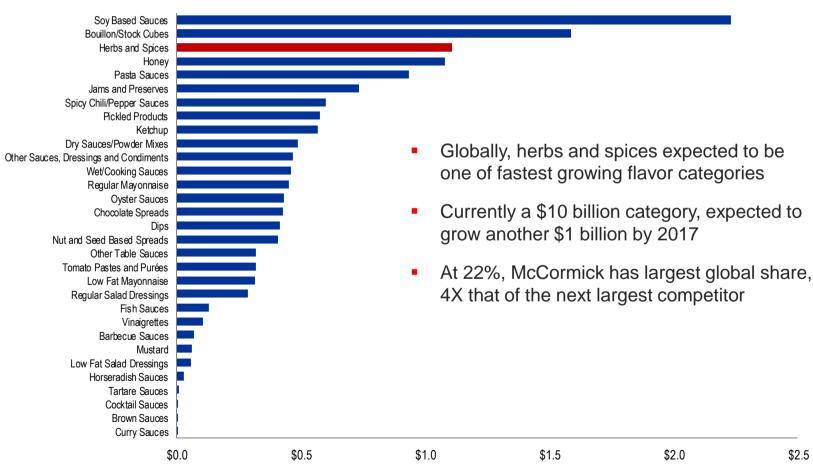
U.S. study shows strong interest in great taste

- 65% say "flavor makes all the difference" in their meals
- 57% say "flavor / seasoning is a great way to add variety to everyday dishes"
- 53% say "cooking with / using spices is quick and easy"
- 71% describe their "cooking approach as experimental / flavorful cooking"

Source: The Alcott Group: McCormick Consumer Segmentation

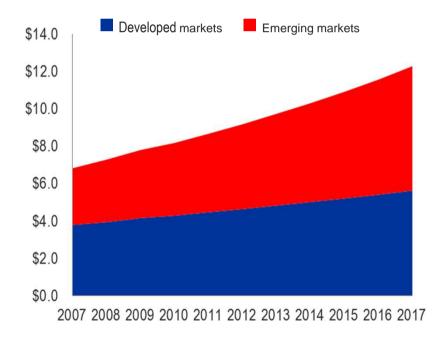






Herbs and spice category growth projected for both developed and emerging markets

Source: Euromonitor in \$ billions

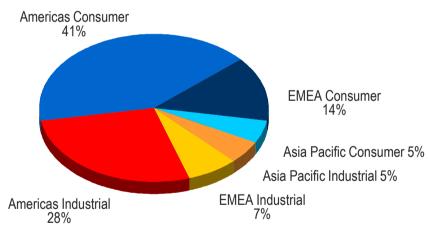


Global H&S market sales



Broad portfolio of products, customers, regions

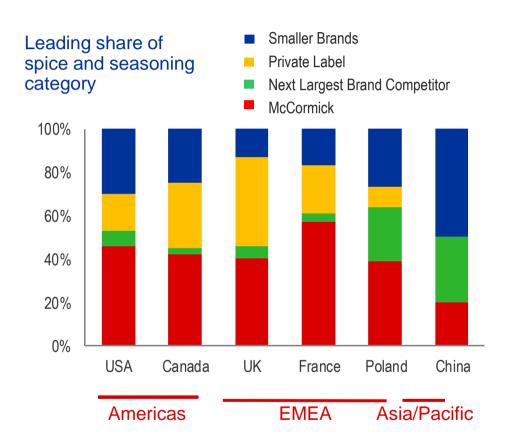
2012 net sales \$4 billion





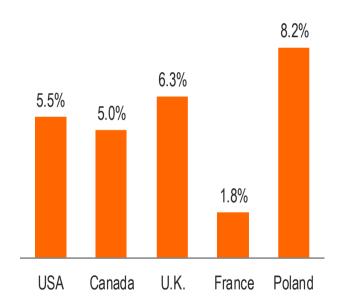


A global leader in flavor in consumer business



Source: IRI, Nielsen, National Grocery Dollars 52 wks/ended May 2013; Poland Apri/May 2013; China 2Q 2013

Spices and seasoning category is growing 2% to 8% in top markets



Source: 52 week dollar sales for spice and seasoning category; U.S. IRI period ended July 2013; Canada Nielsen period ended May 4, 2013; U.K. National grocery period ended April 27, 2013; France National Grocery period ended April 14, 2013; Poland National Grocery June 2013

McCornick Brings Passion to Flavor™ MCCORNICK

A global leader in flavor in consumer business

48% share Asian convenience in U.S.





#1 wet marinade in U.S



43% share homemade desserts in France



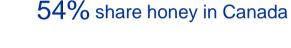














84% share gelatin in Australia



























Note: Share in Mexico is that of joint venture; Share of honey in Canada includes brand and private label. Share information based on latest syndicated scanner data.

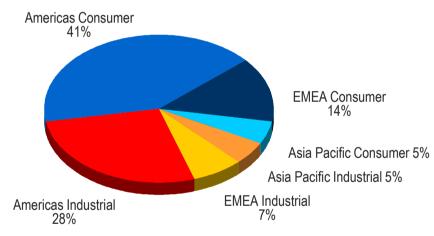


A global leader in flavor in industrial business



Broad portfolio of products, customers, regions

2012 net sales \$4 billion





No matter where or what you eat, each day you are likely to enjoy something flavored by McCormick



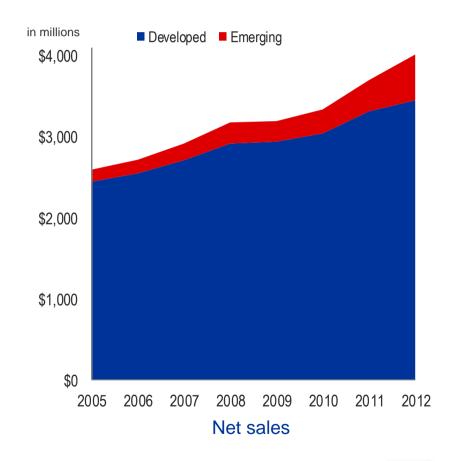
Growing in both developed and emerging markets

Since 2005, grown sales at 6.5% CAGR

- Developed markets at 5.0% CAGR
- Emerging markets at 21.1% CAGR

Emerging markets reached 14% sales in 2012

Goal to reach 20% by 2015

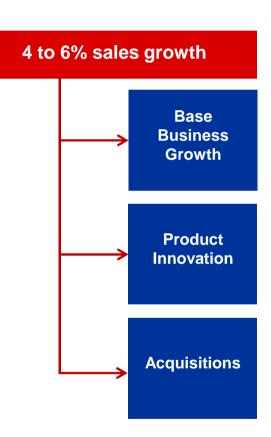




Effective initiatives to drive growth

Long-term goal to grow sales 4-6%.

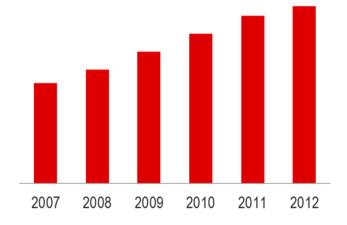
Similar contributions from 3 avenues of growth



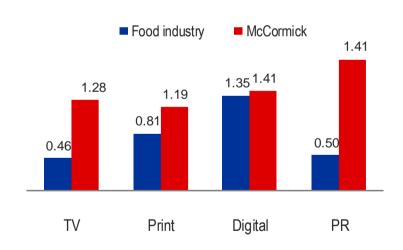


Base business growth: Marketing aligned with consumer demand

Brand marketing support increased to nearly \$200 million



Latest ROI on consumer marketing in U.S. exceeds industry benchmarks



2012 U.S. Marketing Mix Analysis prepared by Marketing Management Analytics



Base business growth: Marketing aligned with consumer demand

Adding Flavor



Eating Healthy



Finding Value



Eating at Home



Finding Convenience



Grilling



Baking













Product innovation: Health, convenience, new flavor experiences

















































Product innovation: Health, convenience, new flavor experiences

In past five years, 12% to 16% of annual industrial business sales were from new products launched in the past 3 years







Investing in people, facilities and technology programs behind innovation

Investments in past 18 months

New technical center in China

New technical center in South Africa

New flavor laboratory of the future in US

New flavor creation labs in UK and China

Technical center enhancement in UK

Technical center upgrade in Mexico

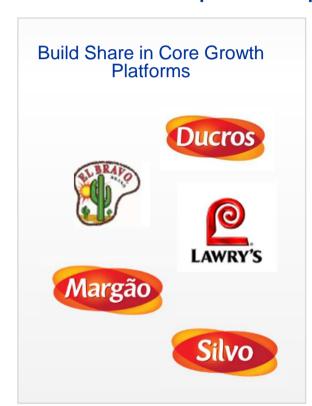
New molecular biology lab in US

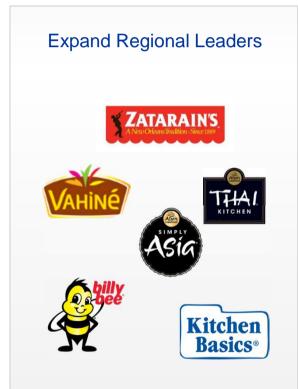




Acquisitions

Pipeline of acquisition targets with focus on emerging markets







* Unconsolidated joint venture



Acquisitions: Expanding business in China

Wuhan Asia Pacific Condiments

- Purchased assets of WAPC for ~147 million May 2013
- Sales growing at double-digit rate
- DaQuiao and ChuSheLi brands well-known in central china
- Excellent fit with McCormick's current business in China

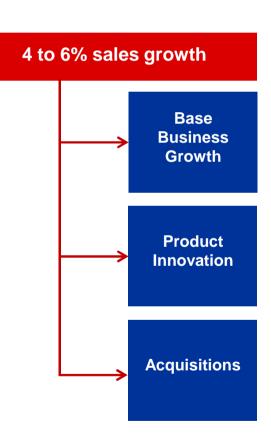




Effective initiatives to drive growth

Long-term goal to grow sales 4-6%.

Similar contributions from 3 avenues of growth





Consumer Business

Growing branded sales in a number of top markets, although private label sales growth has outpaced brands in certain markets





Consumer Business

Growing branded sales in a number of top markets, although private label has outpaced brands in certain markets

Building brand equity through:

- differentiated innovation
- value to consumer
- distribution in all channels

McCormick is well-positioned as consumers balance taste, convenience, health and value





Industrial Business

Tough year-ago comparison in first quarter of 2013

Weak demand from quick service restaurants in U.S.

Issues with chicken affecting quick service restaurants in China

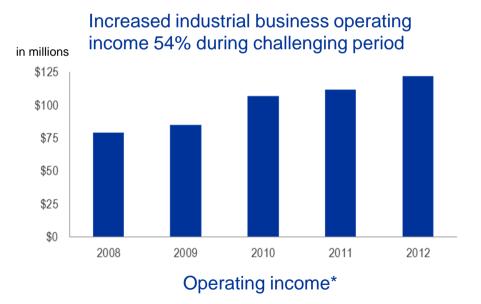




Industrial Business

Customers continue to value McCormick's creativity, development capabilities, technical expertise

Project return to growth in sales and profit in 4Q 2013 and into 2014



^{*}Excluding restructuring charges 2008 and 2009

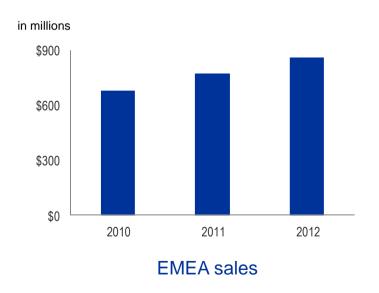




EMEA

Effectively navigating a weak economy in certain countries

Grew sales 26% 2010 to 2012 and operating income at faster rate









McCormick in EMEA

Present in key consumer markets in Europe, the Middle-East and Africa

3,600 employees, including network of merchandisers

Consumer & Industrial businesses

Leading brands in developed and emerging markets

21% of McCormick global net sales in 2012





Leading & iconic consumer brands



























Large industrial brand and product portfolio





























EMEA manufacturing footprint

UK, Littleborough



UK, Haddenham



Poland, Stefanowo



France, Avignon



Portugal, Alverca

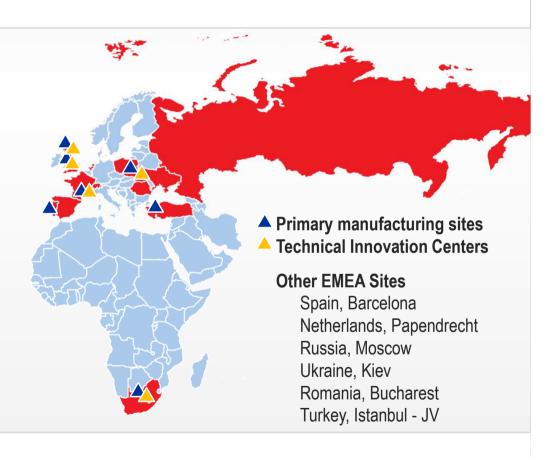


Turkey, Kemalpasa



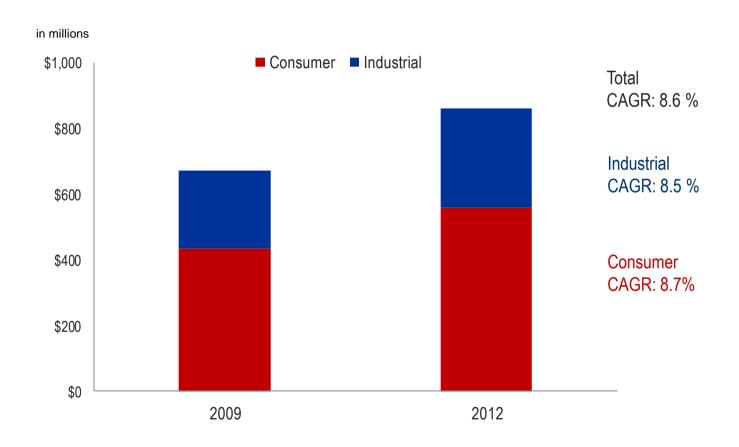
South Africa, Midrand







EMEA sales are growing at nearly 9%



In a difficult environment, McCormick EMEA is well-positioned to grow

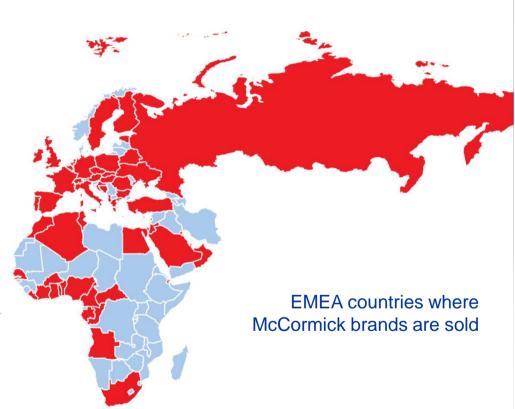
Consumer demand for flavor is growing

Categories are growing both in developed and emerging markets

Solid infrastructure and leading brands in key markets

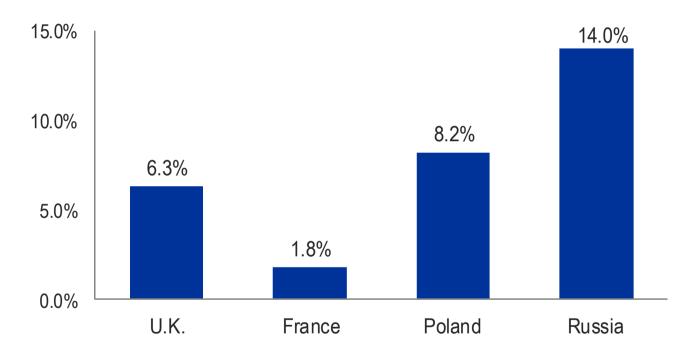
Industrial business profitability is increasing and sales to global customers are growing

Successful & consistent growth strategy fuelled by sustainable CCI performance





Our categories are growing both in developed and emerging markets



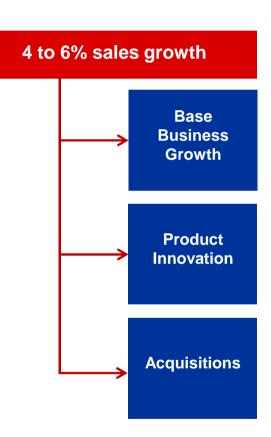
Source: 52 week dollar sales for spices and seasoning category; U.K. National grocery period ended April 27, 2013; France National Grocery period ended April 14, 2013; Poland National Grocery June 2013; Russia: Nielsen May June 2013



Effective initiatives to drive growth

Long-term goal to grow sales 4-6%.

Similar contributions from 3 avenues of growth





Master brand introduced in 2012: Clear brand identity across EMEA



Base business growth: Increased brand marketing investment to drive sales growth

Regional marketing approach

Strong brand cues and consistent executions to drive campaign effect

Doubled investment in brand marketing support 36% in past 5 years







Greater focus and investment in digital: Harmonized platforms driving increased traffic

UK, France, Poland, Switzerland, Portugal, Spain & Holland



Offering value for money in our brands and expanding distribution in discount channels

Responding to the economic environment

- Large formats to meet consumer demand for preferred value-priced flavours
- Brand presence expansion in discount channels











Enhancing our innovation capabilities: New EMEA Technical Innovation Centre (UK)

The heart of product development in EMEA for consumer and industrial businesses

CreateIT® Product Development Process

In 2012, new floor dedicated to industrial product development

Innovation boosting Industrial sales growth (9% CAGR in sales for 2009-2012)

















Innovation strategy driving sales growth

2 global innovation platforms for EMEA Consumer

- Spice and seasonings
- Recipe mixes

Innovation Council of Growth (ICOG) driving our innovation strategy Multi market launches expanding in Recipe mixes 250+ new consumer products launched over last 2 years Latest innovation is Flavour Shots – launched in the UK in August























Local core innovation to meet specific market needs: France

New premium range 23 varieties including specialty pepper, salt and roasted spices







Accelerated innovation in Home Made Desserts

Leading brand in France

Regional innovation platform

More than 50 new products launched since 2011













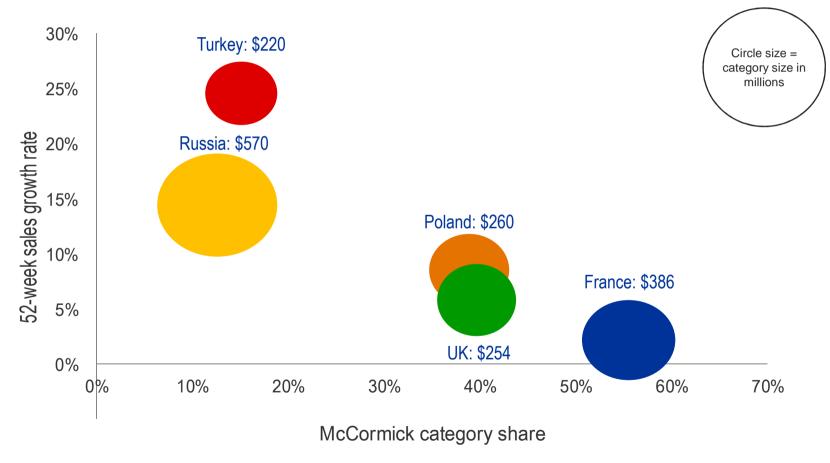


Acquisitions & joint ventures: Expanding footprint in EMEA emerging markets





Emerging markets in EMEA: Sizeable, growing opportunities



Source: Nielsen, National Grocery Dollars 52 wks/ended May 2013; Poland Apri/May 2013; Russia Nielsen May-June 2013, Turkey Nielsen 2012 MAT, IPSOS Household Panel 2012



Strong sales and marketing investments in Poland

Kamis is category leader in spices and seasonings

Galeo captures the value consumer

Strengthening customer relationship with international food retailers and strong local chains

Accelerating innovation

Recipe mix launch in January 2013

















Russia is a significant growth opportunity

Largest EMEA spice and seasonings market

Sizeable middle class providing strong demand for premium offering

McCormick has gained #1 category share with 2 tier brand approach

- Kamis, premium offer
- Galeo, capturing the value consumer











Innovation driving growth in Turkey

Joint venture formed with Ülker in 2010

Launched in 2011 Ülker Ducros brand and range of 59 herbs, spices & seasonings

Position branded products to accelerate conversion from bulk market

Strong brand support

Last 3 new products already account for 25% of net sales







Q3 2012



Q2 2013





Turkey and South Africa are significant sources of growth in our Industrial business

Supporting the growth of global industrial customers from Turkey and South Africa

Investing in R&D and infrastructure

Double digit growth in both markets

Significant expansion opportunities





In summary

Despite a difficult environment, EMEA business and categories are growing

Significant opportunities ahead, especially in emerging markets

Ongoing investments in infrastructure & systems

Strong focus on CCI to fuel brand marketing and innovation

Driving business efficiency and process harmonization

Strong contribution delivered by highly engaged employees



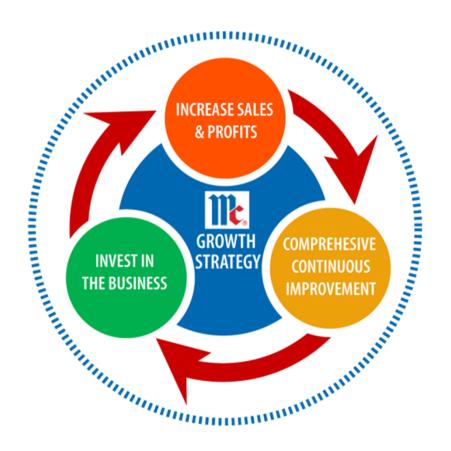




Our key ingredient to success



Effective and sustainable strategy driving growth





CCI – Comprehensive Continuous Improvement – is fuel for growth

High-speed equipment and automation

Acquisition integration

New products

Go-to-market approach

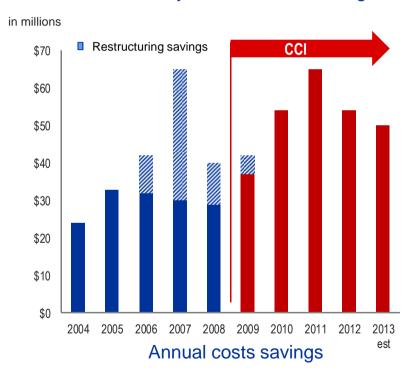
System technology

Shared services roll-out

Process reliability

Sustainability

Broad range of productivity improvements has led to steady stream of cost savings



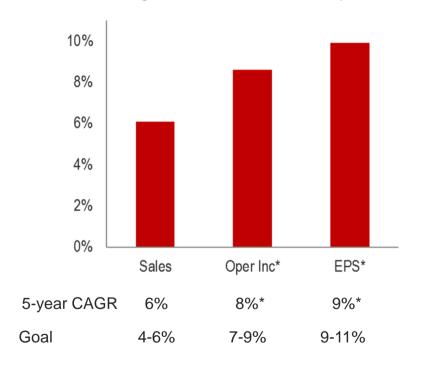
CCI program launched in 2009



Delivering high performance

Long-term outlook											
Sales growth	4-6%										
Operating income	7-9%										
Leverage cash	2% add to EPS										
EPS	9-11%										
Dividend yield	2%										
Total shareholder return	11-13%										

Long-term outlook backed by results

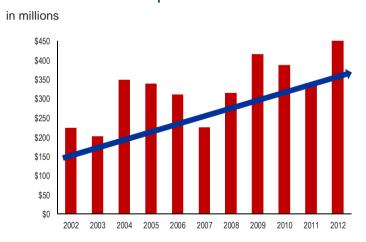


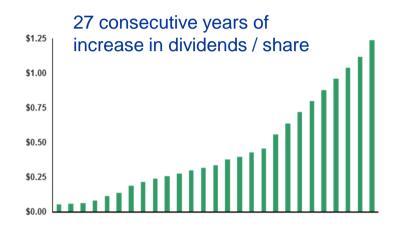
^{*} On comparable basis



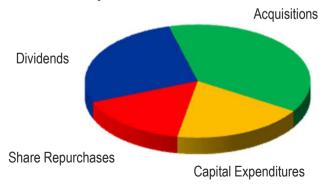
McCormick generates strong cash flow

Projecting increased cash flow from operations

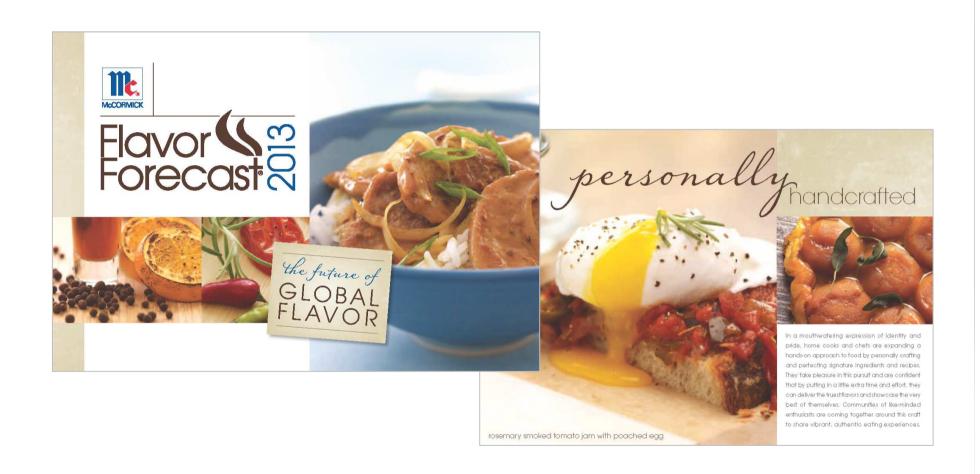




Balanced use of cash 10 years ended 2012







Key takeaways

Global leader in delivering flavor

Initiatives driving profitable top-line growth

Effective strategy for the next decade of growth





McCormick Brings Passion to Flavor™



McCormick & Company, Inc. **Historical Financial Summary**

The financial information contained in this summary should be read in conjunction with the Company's audited financial statements contained in its annual reports.

(millions except per s	hare and r	atio data)	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002
For the Year													
Net sales			\$4,014.2	\$3,697.6	\$3,336.8	\$3,192.1	\$3,176.6	\$2,916.2	\$2,716.4	\$2,592.0	\$2,526.2	\$2,269.6	\$2,044.9
Percent increase			8.6%	10.8%	4.5%	0.5%	8.9%	7.4%	4.8%	2.6%	11.3%	11.0%	5.5%
Operating income			578.3	540.3	509.8	466.9	376.5	354.2	269.6	343.5	332.7	295.5	262.4
Income from unconso	lidated op	erations	21.5	25.4	25.5	16.3	18.6	20.7	17.1	15.9	14.6	16.4	22.4
Net income from cont	inuing ope	rations	407.8	374.2	370.2	299.8	255.8	230.1	202.2	214.9	214.5	199.2	173.8
Net income			407.8	374.2	370.2	299.8	255.8	230.1	202.2	214.9	214.5	210.8	179.8
Per Common Share													
Earnings per share - o	diluted												
Continuing operation	ns		\$ 3.04	\$ 2.79	\$ 2.75	\$ 2.27	\$ 1.94	\$ 1.73	\$ 1.50	\$ 1.56	\$ 1.52	\$ 1.40	\$ 1.22
Discontinued operat	tions		_	_	_	_	_	_	_	_	_	0.09	0.04
Accounting change			_	_	_	_	_	_	_	_	_	(0.01)	
Net income			3.04	2.79	2.75	2.27	1.94	1.73	1.50	1.56	1.52	1.48	1.26
Earnings per share - I			3.07	2.82	2.79	2.29	1.98	1.78	1.53	1.60	1.57	1.51	1.29
Common dividends de			1.27	1.15	1.06	0.98	0.90	0.82	0.74	0.66	0.58	0.49	0.425
Market Non-Voting closing price - end of year		- end of year	64.56	48.70	44.01	35.68	29.77	38.21	38.72	31.22	36.45	28.69	23.79
Book value per share			12.83	12.17	11.00	10.19	8.17	8.57	7.20	6.25	6.79	5.67	4.37
At Year-End													
Total assets			\$ 4,165.4	\$4,087.8	\$3,419.7	\$3,387.8	\$3,220.3	\$2,787.5	\$2,568.0	\$2,272.7	\$2,369.6	\$2,145.5	\$1,930.8
Current debt			392.6	222.4	100.4	116.1	354.0	149.6	81.4	106.1	173.2	171.0	137.3
Long-term debt			779.2	1,029.7	779.9	875.0	885.2	573.5	569.6	463.9	465.0	448.6	450.9
Shareholders' equity			1,700.2	1,618.5	1,462.7	1,343.5	1,062.8	1,095.0	936.9	829.1	920.7	777.4	610.9
Other Financial Mea	sures												
Percentage of net sale	es												
Gross profit			40.3%	41.2%	42.5%	41.6%	40.6%		41.0%			39.6%	
Operating income			14.4%	14.6%	15.3%	14.6%	11.9%	12.1%	9.9%	13.3%	13.2%	13.0%	12.8%
Capital expenditures			\$ 110.3	\$ 96.7	\$ 89.0	\$ 82.4	\$ 85.8	\$ 78.5	\$ 84.8	\$ 66.8	\$ 62.7	\$ 83.0	\$ 92.4
Depreciation and amo	ortization		102.8	98.3	95.1	94.3	85.6	82.6	84.3	74.6	72.0	65.3	53.4
Common share repur	chases		132.2	89.3	82.5	_	11.0	157.0	155.9	185.6	173.8	120.6	6.8
Average shares outsta	anding												
Basic			132.7	132.7	132.9	130.8	129.0	129.3	131.8	134.5	137.0	139.2	139.5
Diluted			134.3	134.3	134.7	132.3	131.8	132.7	135.0	138.1	141.3	142.6	142.3



Notes to Historical Financial Summary

The historical financial summary includes the impact of certain items that affect the comparability of financial results year to year. In 2010, the Company had the benefit of the reversal of a significant tax accrual. From 2006 to 2009, restructuring charges were recorded and are included in the table below. Also, in 2008 an impairment charge of \$29.0 million was recorded to reduce the value of the Silvo brand. Related to the acquisition of Lawry's in 2008, the Company recorded a net gain of \$7.9 million. In 2004, the net gain from a special credit was recorded. The net impact of these items is reflected in the following table:

(millions except per share data)	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002
Operating income	-	-	_	\$ (16.2)	\$ (45.6)	\$ (34.0)	\$ (84.1)	\$ (11.2)	\$ 2.5	\$ (5.5)	\$ (7.5)
Net income	_	_	\$ 13.9	(10.9)	(26.2)	(24.2)	(30.3)	(7.5)	1.2	(3.6)	(5.5)
Earnings per share - diluted	_	_	0.10	(0.08)	(0.20)	(0.18)	(0.22)	(0.05)	0.01	(0.03)	(0.04)

The reconciliation below shows earnings per share excluding the items in the above table:

Non-GAAP reconciliation

(per share data)												
Earnings per share - diluted	2	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002
Continuing operations	\$	3.04	\$ 2.79	\$ 2.75	\$ 2.27	\$ 1.94	\$ 1.73	\$ 1.50	\$ 1.56	\$ 1.52	\$ 1.40	\$ 1.22
Items affecting comparability		-	_	0.10	(0.08)	(0.20)	(0.18)	(0.22)	0.05)	0.01	(0.03)	(0.04)
Adjusted earnings per share from												
from continuing operations - diluted	\$	3.04	\$ 2.79	\$ 2.65	\$ 2.35	\$ 2.14	\$ 1.91	\$ 1.72	\$ 1.61	\$ 1.51	\$ 1.43	\$ 1.26

Other items that varied by year are noted below

In 2006, Mccormick began to record stock-based compensation expense and prior years' results have not been adjusted. Stock-based compensation impacted operating income, net income and earnings per share as indicated in the table below:

(millions except per share data)	2012		2011		2010	2009	2008		2007		2006	
Operating income	\$ (20.2)	\$	(13.0)	\$	(11.9)	\$ (12.7)	\$ (17.9)	\$ (21.2	\$	(22.0)	
Net income	(14.8)		(9.2)		(8.9)	(8.7)	(12.4)	(14.7)	(15.1)	
Earnings per share - diluted	(0.11)		(0.07)		(0.07)	(0.07)	(0.10)	(0.11		(0.11)	

Also in 2006 McCormick reclassified the net book value of in-store displays from property, plant and equipment to other assets. Capital expenditures through 2002 have been adjusted to reflect this reclassification.

In 2003, McCormick sold its packaging segment and Jenks Sales Brokers in the U.K. and 2001 and 2002 were restated for these discontinued operations. Also in 2003, McCormick consolidated the lessor of a leased distribution center which was recorded as an accounting change.

In 2002, all share data was adjusted for a 2-for-1 stock split. In addition, McCormick adopted SFAS No. 142, "Goodwill and Other Intangible Assets." Prior year results have not been adjusted.

Common dividends declared includes fourth quarter dividends which, in some years, were declared in December following the close of the fiscal year.

