



MAKING LIFE
MORE
FLAVORFUL

McCormick & Company, Inc.
Barclays Global Consumer Conference
September 9, 2026



Forward-looking Information

Certain information contained in this presentation, including statements concerning expected performance such as those relating to net sales, gross margin, earnings, cost savings, special charges, including transaction and integration expenses, mergers, acquisitions, brand marketing support, volume and product mix, income tax expense, tariff-related matters, and the impact of foreign currency rates are “forward-looking statements” within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended. These statements may be identified by the use of words such as “may,” “will,” “expect,” “should,” “anticipate,” “intend,” “believe,” “plan,” and similar expressions. These statements may relate to: general economic and industry conditions, including consumer spending rates, recessions, interest rates, and availability of capital; expectations regarding sales growth potential in various geographies and markets, including the impact of brand marketing support, product innovation, and customer, channel, category, and e-commerce expansion; the expected results of operations of businesses acquired, including the additional 25% ownership interest in McCormick de Mexico; expected trends in net sales, earnings performance, and other financial measures; the expected impact of pricing actions on the Company's results of operations, including our sales volume and mix as well as gross margins; the expected impact of the inflationary cost environment on our business; the anticipated effects of factors affecting our supply chain, including the availability and prices of commodities and other supply chain resources such as raw materials, packaging, labor, and transportation; the potential impact of trade policies, including tariffs; the potential impact of legal challenges to U.S. tariffs, tariff refunds, and the timing and anticipated benefits thereof; the expected impact of productivity improvements, including those associated with our CCI program and the Global Business Services operating model initiative; the ability to identify, attract, hire, retain, and develop qualified personnel and the next generation of leaders; the impact of ongoing or future geopolitical conflicts, including those between Russia and Ukraine and the war/conflict in the Middle East, including the potential for broader economic disruption, in particular related to fuel and freight prices; expected working capital improvements; the anticipated timing and costs of implementing our business transformation initiative, which includes the implementation of a global enterprise resource planning (ERP) system; the expected impact of accounting pronouncements; expectations regarding pension and postretirement plan contributions and anticipated charges associated with those plans; the holding period and market risks associated with financial instruments; the impact of foreign exchange fluctuations; the adequacy of internally generated funds and existing sources of liquidity, such as the availability of bank financing; the anticipated sufficiency of future cash flows to enable payments of interest, repayment of short- and long-term debt, working capital needs, planned capital expenditures, quarterly dividends, and our ability to obtain additional short- and long-term financing or issue additional debt securities; and expectations regarding purchasing shares of McCormick's common stock under the existing repurchase authorization.

These and other forward-looking statements are based on management's current views and assumptions and involve risks and uncertainties that could significantly affect expected results. Results may be materially affected by factors such as: the Company's ability to drive revenue growth; the Company's ability to increase pricing to offset, or partially offset, inflationary pressures on the cost of our products; damage to the Company's reputation or brand name; loss of brand relevance; increased private label use; the Company's ability to offset cost pressures or business impacts related to trade policies such as tariffs, including relating to tariff refunds; the Company's ability to drive productivity improvements, including those related to our CCI program and other streamlining actions; product quality, labeling, or safety concerns; negative publicity about our products; actions by, and the financial condition of, competitors and customers; the longevity of mutually beneficial relationships with our large customers; the ability to identify, interpret and react to changes in consumer preference and demand; business interruptions due to natural disasters, unexpected events or public health crises; issues affecting the Company's supply chain and procurement of raw materials, including fluctuations in the cost and availability of raw and packaging materials; labor shortage, turnover and labor cost increases; the impact of changing political and geopolitical conditions, including the ongoing conflicts between Russia and Ukraine and the war/conflict in the Middle East, including the potential for broader economic disruption; government regulation, and changes in legal and regulatory requirements and enforcement practices; the lack of successful acquisition and integration of new businesses; global economic and financial conditions generally, availability of financing, interest and inflation rates, and the imposition of tariffs, quotas, trade barriers and other similar restrictions; foreign currency fluctuations; the effects of our amount of outstanding indebtedness and related level of debt service as well as the effects that such debt service may have on the Company's ability to borrow or the cost of any such additional borrowing, our credit rating, and our ability to react to certain economic and industry conditions; impairments of indefinite-lived intangible assets; assumptions we have made regarding the investment return on retirement plan assets, and the costs associated with pension obligations; the stability of credit and capital markets; risks associated with the Company's information technology systems, including the threat of data breaches and cyber-attacks; the Company's inability to successfully implement our business transformation initiative; fundamental changes in tax laws; including interpretations and assumptions we have made, and guidance that may be issued, and volatility in our effective tax rate; climate change; Environmental, Social and Governance (ESG) matters; infringement of intellectual property rights, and those of customers; litigation, legal and administrative proceedings; the Company's inability to achieve expected and/or needed cost savings or margin improvements; negative employee relations; and other risks described in the Company's filings with the Securities and Exchange Commission.

Actual results could differ materially from those projected in the forward-looking statements. The Company undertakes no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by law. See additional Forward-Looking disclaimer in Appendix.

Making Strong Progress and Building Momentum

Building on a Strong
Flavor-Centric
Foundation

Expanding Flavor
Focus and Growth
Opportunities

Preparing for
Integration and
Synergy Capture

Supporting Value
Creation and
Deleveraging

Making Life More Flavorful for Nearly 140 Years

A Global Leader in Flavor

\$7.7B
FY25
Net Sales¹

2 Segments
Consumer &
Flavor Solutions

>150
Countries &
Territories

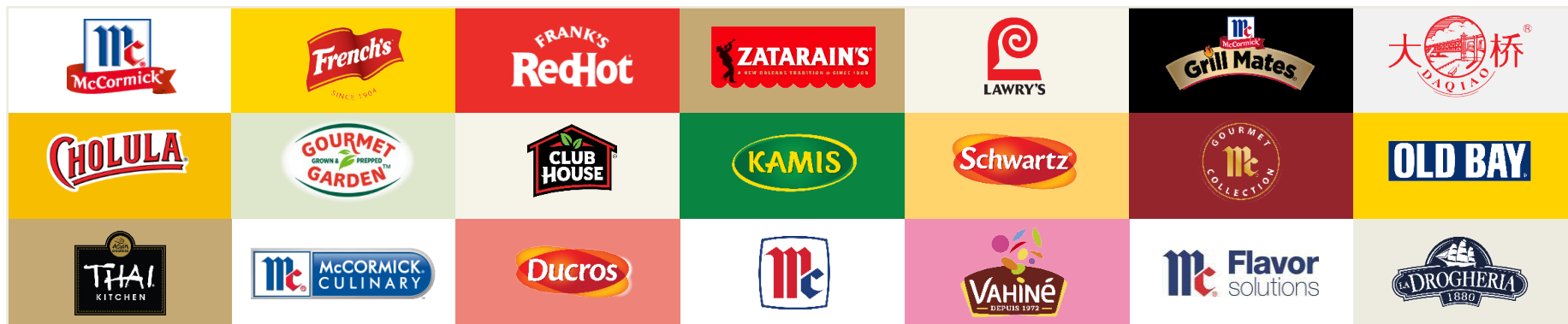
In & Away
From Home

Every Format &
Application

Every Cuisine &
Flavor Trend



And the Most Trusted Source of Flavor Across Food & Beverage



1. FY25 reflects McCormick's pro forma net sales including McCormick de Mexico.

Flavor is a Structurally Attractive Category Within Food

Others Compete for Calories... We Flavor Them



**Taste is #1
purchase driver
in and out of home**



**Aligned with health
and wellness**



**Gen Z over-indexes
to flavor
consumption**

Source: McCormick Global Pulse Survey Dec 2025 (U.S., Canada, Mexico, U.K., France, Spain, Italy, Poland, China and Australia).

McCormick is Differentiated in Flavor and Performance

McCormick is Flavor-Focused



- Enduring leadership in flavor
- Broad, flavor-focused global portfolio across two segments
- Unmatched connectivity to the consumer



Driving Robust Growth



- Increased focus on profitable categories
- Proven productivity program (CCI)
- Targeted high-return investments



Delivering a Proven Track Record



- Industry-leading performance
- Strong foundation and long-term fundamentals
- System of competitive advantages

Building a Preeminent Global Flavor Company

Proven Integration Playbook Across a Decade

Herbs, Spices & Seasonings



Scaled Move into Condiments & Sauces



Expanding Flavor Solutions



RB Foods Highlights Ability
to Integrate Large
Acquisitions

Cholula and FONA
Demonstrate a Repeatable
Strategy Across Segments

Track Record of Successful
M&A, Grounded in
Strategic Rationale and
Synergy Delivery

Acquisitions Contributed
+2% on Top of a
+4% Organic Sales CAGR
Over 10 Years¹

← Acquisitions Delivered Growth, Synergy and Earnings Accretion →

¹. In constant currency.

Building a Preeminent Global Flavor Company

Proposed Combination with Unilever Foods

Compelling Strategic Rationale



Brings together highly complementary businesses with focused scale and strong strategic fit



Increases exposure to advantaged categories, supported by industry-leading brand investments



Enhances geographic balance and global distribution reach



Expands growth opportunities, enabling margin expansion and continued reinvestment



Provides a clear path to realizable synergies, significant earnings accretion, and shareholder value

\$20B¹ Combined Company
FY25 Net Sales²

Global Iconic Brands



High Growth Potential Brands



Local Favorite Brands



Sources: Euromonitor, 2025; Circana Scan Panel, L52 Weeks Ending 11/30/25; Berenberg

Notes: Unilever Foods' sales and other metrics are based on management estimates.

1. Combined sales figure represents McCormick's net sales for the fiscal year ended November 30, 2025, and Unilever Foods net sales based on 2025 preliminary carve-out financial information, prepared under IFRS and translated from EUR to USD at the Unilever 2025 average rate of (\$1.124:€1.00).

2. FY25 reflects McCormick's business including McCormick de Mexico and Unilever Foods' business excluding business in India, Nepal and Portugal; its Lifestyle & Nutrition business; its Buavita business; and its Lipton Ready-to-Drink business (together, "Excluded Businesses"). Unilever Foods' sales and other metrics are based on management estimates. See "Non-GAAP and Other Financial Information" for discussion of inclusion of McCormick de Mexico earnings.



Future Consumer and Customer Centric Operating Model

	% of FY25 Revenue ¹	Division Characteristics	Growth Opportunity
 CONSUMER AMERICAS	37%	Attractive flavor categories, including herbs, spices, seasonings, bouillon, condiments, and sauces	<i>Leveraging the right brands and capabilities in the right categories to win in each region</i>
 CONSUMER INTERNATIONAL	32%		
 GLOBAL FOOD SERVICE	19%	Away-from-home channels, with a highly complementary combination of expertise and footprint	<i>Bringing together complementary food service expertise</i>
 GLOBAL FLAVOR	12%	Customized specialty flavors, seasonings, condiments, and coatings to CPG manufacturers and restaurants	<i>Strategically important for fulfilling the end-to-end flavor model that drives global share growth</i>

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Experienced Future Global Executive Team

Leverages top talent from across both organizations

 Current McCormick Leader

 Current Unilever Foods Leader



BRENDAN M. FOLEY

Chairman, President
and Chief Executive
Officer



MARCOS GABRIEL

Executive Vice President
and Chief Financial
Officer



ANDREW FOUST

EVP, President Americas
Consumer



TABATA GOMEZ

EVP, Chief Growth &
Global Marketing Officer



JENNIFER HAN

EVP, Chief Supply
Chain Officer



NURIA HERNANDEZ

EVP, President Global
Food Service



GUY PERI

EVP, Chief Information &
Digital Officer



SARAH PIPER

EVP, Chief Human
Resources Officer



SUZANNE ROY

EVP, President Global
Flavor



HEIKO SCHIPPER

EVP, President
International Consumer



JEFF SCHWARTZ

EVP, Chief Legal Officer



HEIKE STEILING

EVP, Chief R&D Officer

Combination Accelerates Flavor Growth



Combination Benefits

Combines scale, insights, and innovation across global, local, and high growth brands

Creates a future-fit portfolio aligned to evolving consumer and food industry trends

Broadens channel reach and captures whitespace through expansion of high growth brands

Delivers ability to reinvest in the business to sustain industry leading brand support

Distinct Levers to Capture Growth Synergies

Win Where We Lead	Bring our Brands to More Homes Globally	Shape the Future of Flavor	Be the Food Service Flavor Partner	Be the Food Industry's Flavor Partner
<i>Commercial engine driving growth in attractive categories</i>	<i>Scale brands where we have a right to win</i>	<i>Turn emerging tastes into scalable innovation</i>	<i>Kitchen ingredient to table condiment, one flavor partner</i>	<i>World-class R&D behind customer innovation</i>
				
Core Growth Opportunity	Whitespace Opportunity	Innovation Opportunity	Cross-Selling Opportunity	Insight Opportunity

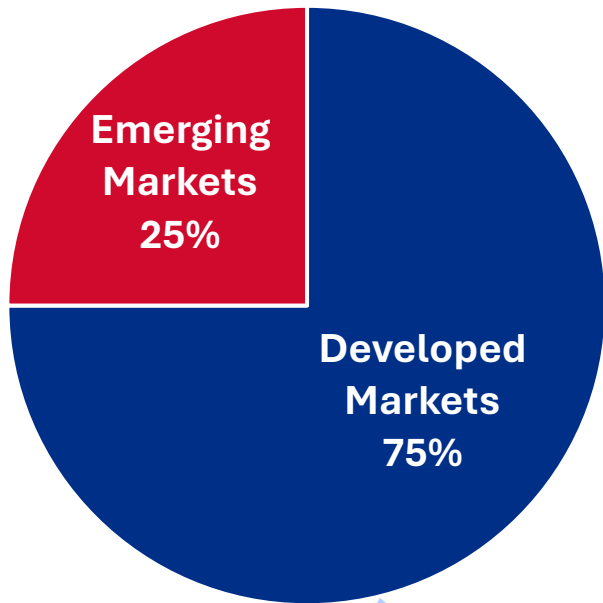
DISCIPLINED POST-CLOSE EXECUTION



Global Footprint Creates New Growth Opportunities

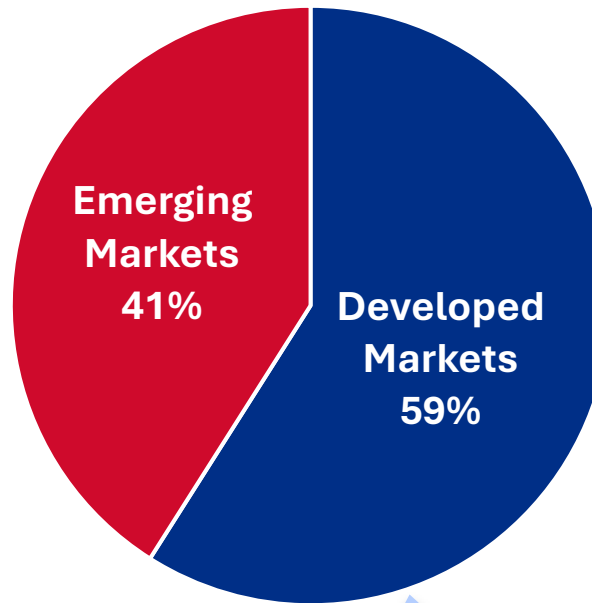
% Sales Exposure¹

Pre-Transaction



North America – 59%
Europe – 13%
Other Developed – 3%

Go-Forward



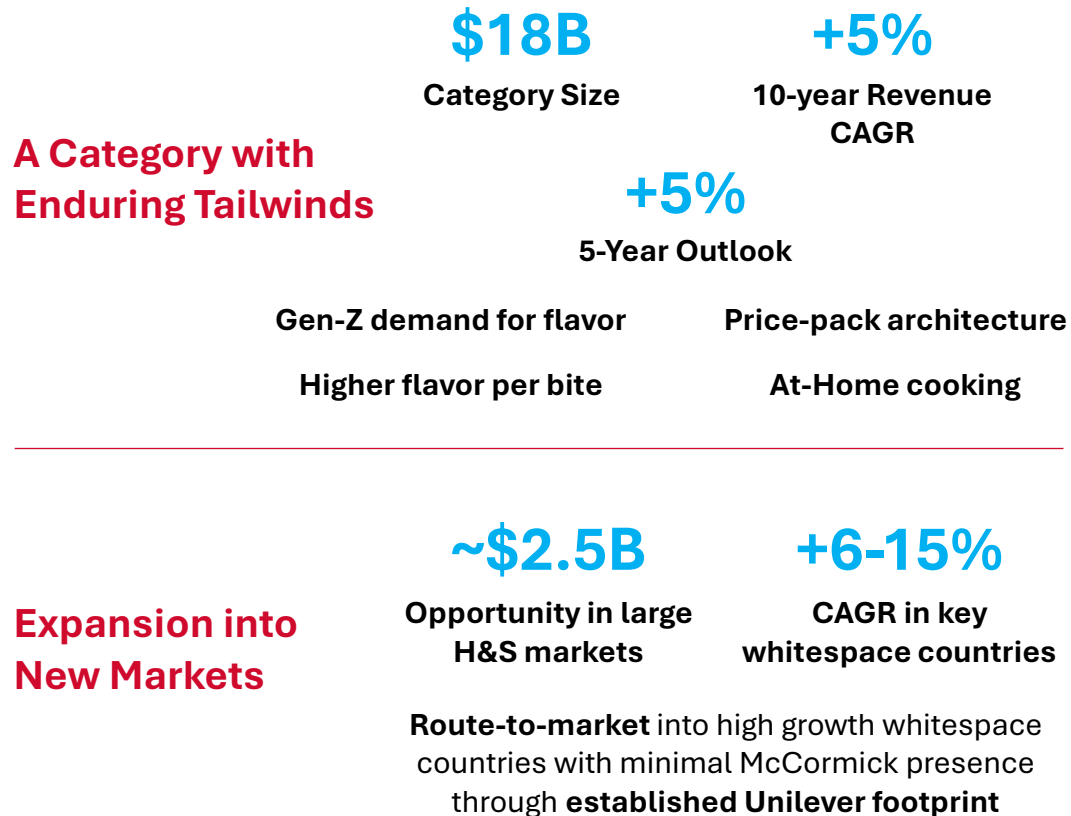
North America – 36%
Europe – 20%
Other Developed – 3%

- ✓ Unlocks **meaningful Emerging Market (EM) exposure** and creates a globally diversified business
- ✓ Adds more scale across **Europe, Latin America, and Asia Pacific**
- ✓ Enhanced long-term growth profile from exposure to **above-category growth** in EM
- ✓ Stronger global footprint is **accretive to profits** with an enhanced **cash flow** profile

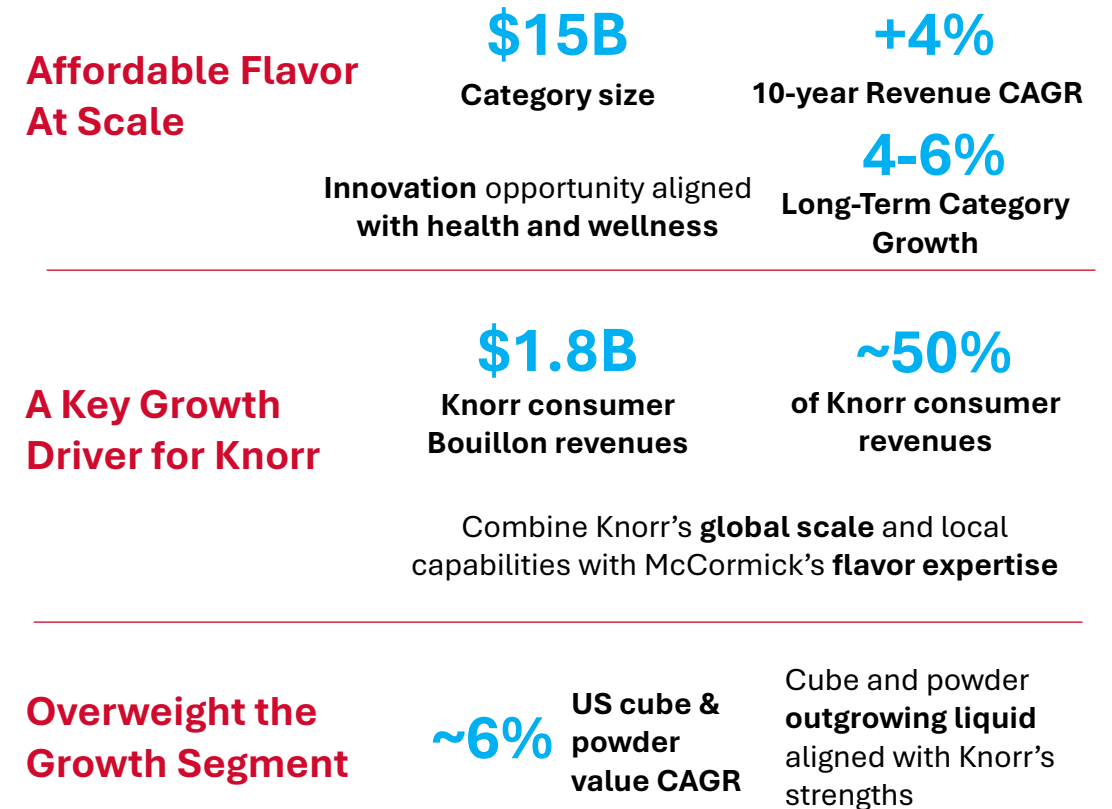
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Spotlight on Key Growth Opportunities – Consumer

Herbs and Spices



Bouillon and Cooking Aids



Spotlight on Key Growth Opportunities – Consumer

Mayonnaise

Compelling growth profile of the Mayonnaise category

\$14B
Category size

+4%
10-year Revenue CAGR

+5%
5-Year Outlook

Strong household and flavor trends driving growth

High household penetration

71% for Gen Z
(+6pp since 2019)

Flavored Mayo is outgrowing the category

Positive mix and attractive profitability

Trade up through formats and variants

A truly global brand with **attractive margins** that **allow for reinvestment**

Hot Sauce

A category bringing long-term heat

\$6B
Category Size

+6%
10-year Revenue CAGR

+4%
Long-term Outlook

Sustainable flavor profile

Millennial & Gen-Z demand

Travelling globally

Growing household penetration and expansion into new markets

US HH penetration

67.5%
(+10pp since 2019)

\$1.2B Identified Hot Sauce International Opportunity

Access to **86 attractive markets** where Frank's and Cholula are underrepresented today

Spotlight on Key Growth Opportunities

Food Service

Expand presence
in attractive food
service markets

75

Countries with established
Unilever Food Solutions

*McCormick has limited or no Food Service
presence in 51 of these countries*

New geographies
offer sizeable
growth pools

~\$23B

Addressable Food Service
opportunity¹

~6%

CAGR of addressable
opportunity

Complementary
Strengths



Distributor
relationships



Flavor
capabilities



Operator
relationships



Geographic
reach

Unlocking the US Opportunity for Unilever Foods

McCormick's platform and retail
relationships provide opportunities to
expand Unilever's underpenetrated portfolio



Accelerating McCormick's European Growth

Unilever's European footprint and route-to-
market accelerate McCormick's brand and
flavor expansion across Europe



Expanding McCormick's China Platform

Unilever Food's scale in China adds food
service reach to an already established
McCormick Branded Food Service presence



1. Across Unilever-only markets in categories where McCormick has relevant capabilities (Herbs & Spices, Sauces, Condiments and Bouillon).





Building on a Strong
Flavor-Centric
Foundation

Expanding Flavor
Focus and Growth
Opportunities

Preparing for
Integration and
Synergy Capture

Supporting Value
Creation and
Deleveraging

Strong 1H Performance Supports 2026 Outlook

1H Financial Performance

- ✓ Solid organic sales growth
- ✓ Enhanced margins enabling continued investments in an inflationary environment
- ✓ Robust cash flow supports capital allocation priorities
- ✓ McCormick de Mexico delivering against sales, margin, and cash-conversion goals

Strategic Progress

- ✓ Integration substantially complete for McCormick de Mexico
- ✓ North America ERP planning progressing well for early 2027 implementation
- ✓ Strong progress made by dedicated team supporting Unilever Foods integration plans
- ✓ Detailed action plans identified to support run-rate cost synergy targets

Remain Confident in Delivering our 2026 Outlook

Cost Synergy Sources

\$600M Targeted Run-Rate Cost Synergies Net of Growth Reinvestments & Potential Dis-Synergies

		Synergy Breakdown
 SG&A <i>Go-to-market efficiencies and back-office optimization</i>	• Economies of scale and improved efficiency across global platform • Operational efficiency across functions and countries • Indirect spend including media	50%
 Procurement <i>Ingredients and packaging purchasing efficiencies</i>	• Realization of scale benefits across raw materials and packaging • Standardization of packaging and formats • Align formulas and specifications	40%
 Manufacturing & Logistics <i>Manufacturing efficiencies and network optimization</i>	• Targeted factory and warehouse overlap opportunities • Streamlining logistics and distribution • Leveraging new footprint to reduce third party manufacturing	10%

Expect to Capture 2/3 of Run-Rate Cost Synergies by Year 2 and the Remaining by Year 3

Cost Synergies in Action – Procurement

Procurement Levers	Opportunities	How we capture them
Commercial Optimization <i>Buy same quantities and types of goods at better unit prices</i>	• Spend fragmented regionally • ~50% overlap of Top 100 supplier spend • Inefficient long tail spend	✓ Global and Regional RFPs and targeted negotiations ✓ Rationalize and improve tail spend
Technical Optimization <i>Buy same quantities at optimized specifications / SLAs</i>	• Spec proliferation across direct materials and packaging • Meaningful variation in spec count and spend between companies	✓ Harmonize like-for-like specs ✓ Align formulas while maintaining quality

Packaging Case Study

Plastic Bottles



Direct Materials Case Study

Starches & Derivatives



Procurement Cost Synergies

~\$240M

Targeted Run-Rate

Well-Defined Roadmap for Integration

Dedicated Integration Management Office



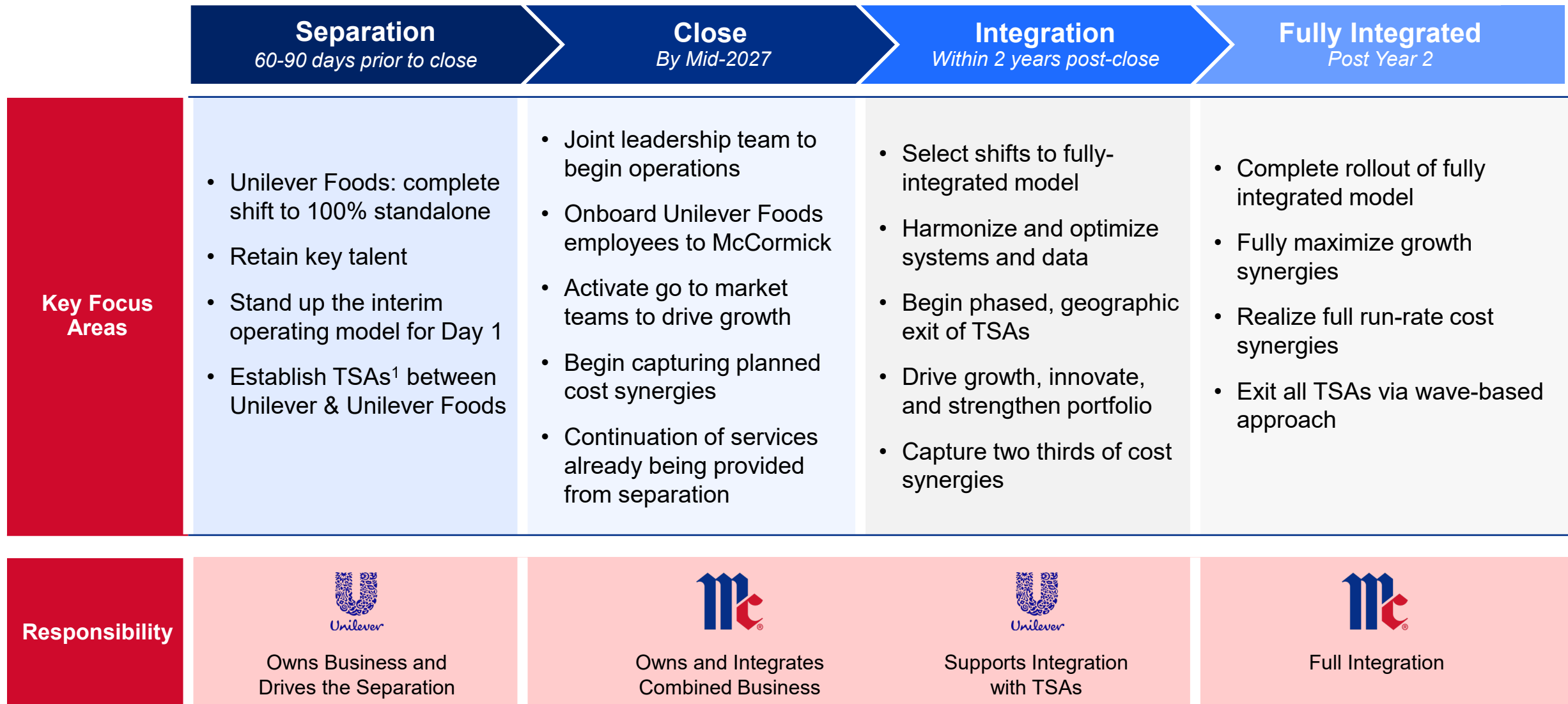
Led by Andrew Foust
Chief Integration Officer

- ✓ Successfully supported integrations of RB Foods, Cholula, and FONA
- ✓ 20 functional teams to support seamless transition
- ✓ 200+ team members across McCormick and Unilever mobilized to prepare for post-closing integration

TSA Considerations

- ✓ **Support-function continuity secured** via TSAs covering 70% of total processes
- ✓ **Transition costs fully reflected** in announced deal economics
- ✓ **Centralized contracting** keeps critical third-party relationships intact
- ✓ **Fully standalone within 2 years**, services to be phased out in waves

A Phased Approach Creates a Clear Path to Full Integration



¹ Transition Service Agreements

TSAs Ensure Business Continuity and Transition Readiness

Key TSA Focus Areas

Technology, Operations, & Technical Enablement

Support across IT, Global Business Solutions, R&D, and Supply Chain

Finance Reporting and Governance

Finance, ESG, and data provisioning

People, Workplace and Corporate Services

Payroll, recruitment operations, travel, data management, and office space

TSA Structure Focused on Support Functions; Expect Minimal Disruption to Commercial Operations

Best-in-Class Financial Profile

Attractive combination of **growth and synergy realization**

Continued reinvestment in brands and innovation

Meaningfully accretive to growth operating margin and earnings

Year 3

Sales Growth¹ **3-5%**

Adjusted Operating Margin^{1,2} **23-25%**

Positioned for Long-Term Growth & Sustained Profitability

Expected Adjusted EPS Accretion³: Mid- to High-Single-Digits in Year 1, Mid- to High-Teens in Year 3

Sources: Company information. Unilever Foods' sales and other metrics are based on management estimates.

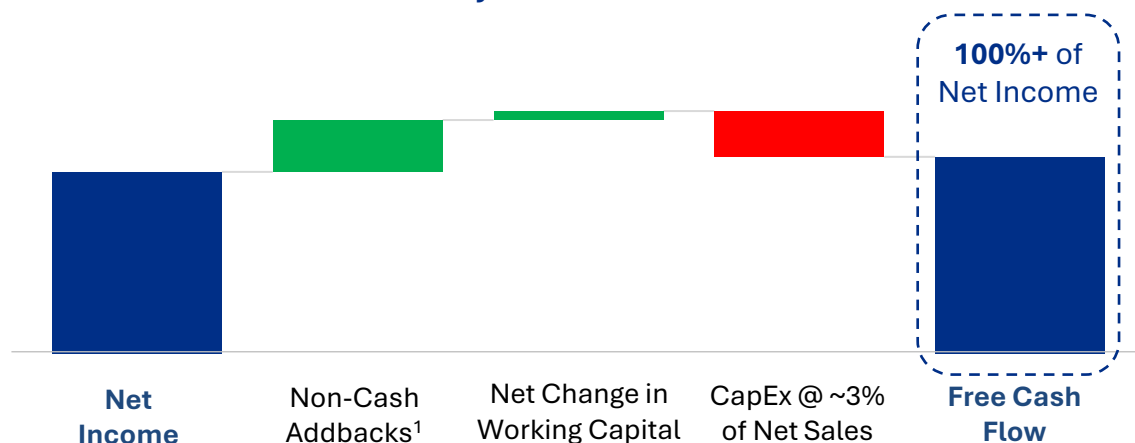
Notes:

1. Reflects 3 years post close for the combined company. 5% assumes favorable market conditions
2. Reflects estimated \$600M run-rate cost synergies. Synergy estimates reflect management projections; actual synergies achieved may differ materially.
3. Earnings per share accretion includes the impact of a step-up in amortization of customer intangibles.

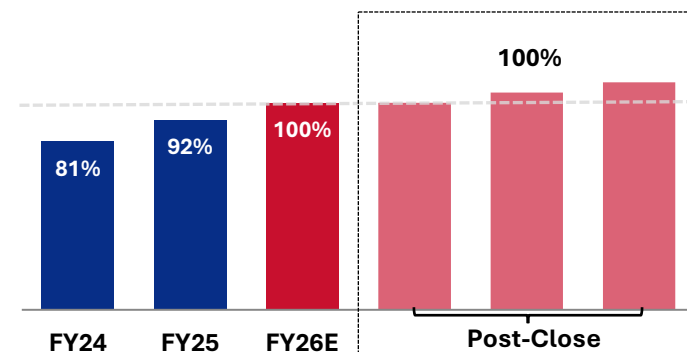
Strong Cash Flow and Disciplined Capital Allocation

Combined Free Cash Flow Profile to Strengthen Post-Close...

Illustrative: Projected Year 2 Cash Flow



Free Cash Flow Conversion



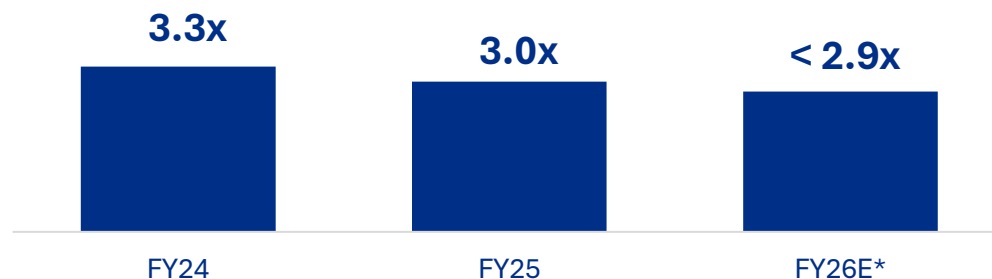
**Continued
Reinvestment and
Dividend Growth**

**Cash Available for Debt
Paydown² by Year 2**

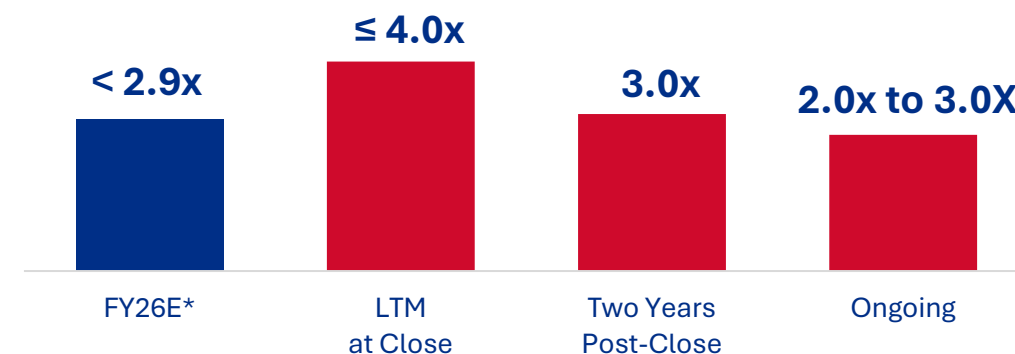
\$1.5B - \$2.0B

Supporting Dividend and Reinforcing Clear Path to Rapid Deleveraging

Improving McCormick Standalone Net Leverage



Projected Combined Company Net Leverage³



Sources: Company information, FactSet. *McCormick 2026E CapEx, Free Cash Flow, and Net Leverage figures are based on analyst consensus estimates.

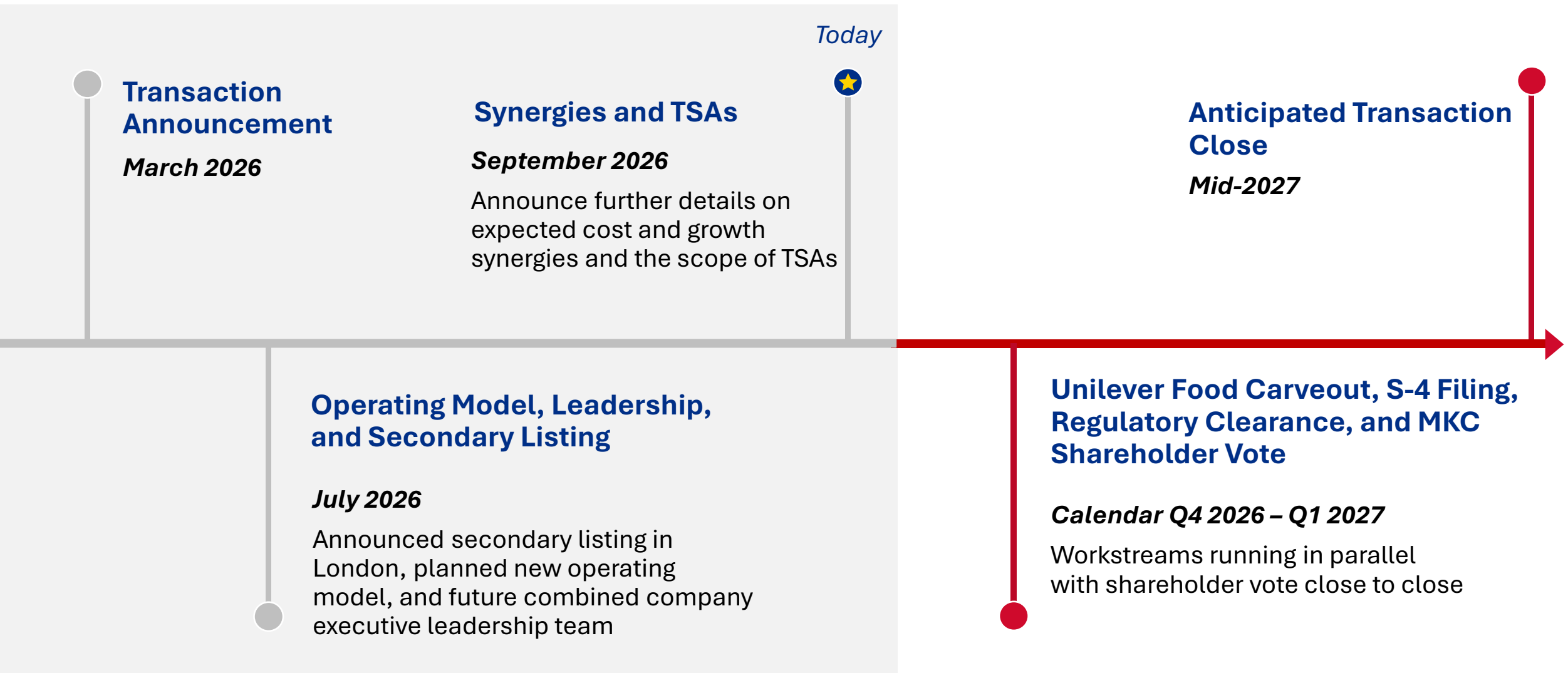
Notes: Free cash flow is defined as net cash provided by operating activities less capital expenditures. Net Leverage is defined as net debt (which is defined as total debt, net of total cash) to Adjusted EBITDA. Unilever Foods' sales and other metrics are based on management estimates

1. Including D&A and SBC

2. Free cash flow minus expected dividend. Also reflects projected cash available at the beginning of Year 2

3. Reflects McCormick's business including McCormick de Mexico; excludes Unilever Foods' "Excluded Businesses." See "Non-GAAP and Other Financial Information" for discussion of inclusion of McCormick de Mexico earnings

Strong Integration Planning Progress to Date with Milestones Ahead



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