McCormick & Company, Inc.
2nd Quarter 2015 Financial Results and Business Outlook
July 1, 2015

McCormick Brings Passion to Flavor™

The following slides accompany a July 1, 2015 presentation to investment analysts. This information should be read in conjunction with the press release issued on that date.
Forward-looking information

Certain information contained in these materials and our remarks are “forward-looking statements” within the meaning of Section 21E of the Securities Exchange Act of 1934. These statements may be identified by the use of words such as “may,” “will,” “expect,” “should,” “anticipate,” “intend,” “believe” and “plan.” These statements may relate to: the expected results of operations of businesses acquired by us, the expected impact of raw material costs and our pricing actions on our results of operations and gross margins, the expected productivity and working capital improvements, expectations regarding growth potential in various geographies and markets, expected trends in net sales and earnings performance and other financial measures, the expectations of pension and postretirement plan contributions and anticipated charges associated with such plans, the holding period and market risks associated with financial instruments, the impact of foreign exchange fluctuations, the adequacy of internally generated funds and existing sources of liquidity, such as the availability of bank financing, our ability to issue additional debt or equity securities and our expectations regarding purchasing shares of our common stock under the existing authorizations.

These and other forward-looking statements are based on management’s current views and assumptions and involve risks and uncertainties that could significantly affect expected results. Results may be materially affected by factors such as: damage to our reputation or brand name; loss of brand relevance; increased private label use; product quality, labeling, or safety concerns; negative publicity about our products; business interruptions due to natural disasters or unexpected events; actions by, and the financial condition of, competitors and customers; our ability to achieve expected and/or needed cost savings or margin improvements; negative employee relations; the successful acquisition and integration of new businesses; issues affecting our supply chain and raw materials, including fluctuations in the cost and availability of raw and packaging materials; government regulation, and changes in legal and regulatory requirements and enforcement practices; global economic and financial conditions generally, including the availability of financing, and interest and inflation rates; the investment return on retirement plan assets, and the costs associated with pension obligations; foreign currency fluctuations; the stability of credit and capital markets; risks associated with our information technology systems, the threat of data breaches and cyber attacks; volatility in our effective tax rate; impact of climate change on raw materials; infringement of our intellectual property rights, and those of customers; litigation, legal and administrative proceedings; and other risks described in our filings with the Securities and Exchange Commission.

Actual results could differ materially from those projected in the forward-looking statements. We undertake no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by law.
2Q 2015 Financial results

Results demonstrate effectiveness of sales and profit growth strategies

Net sales
- Sales grew 5% in constant currency; constant currency sales increases in both segments
- Growth led by higher volume and product mix
- Reaffirming fiscal year 4% to 6% constant currency sales growth

Operating income
- Excluding special charges, adjusted operating income rose 7% in constant currency
- Sequential improvement from 1Q 2015 as cost savings build and with additional pricing actions
- Reaffirming fiscal year 6% to 7% constant currency adjusted operating income growth

Earnings per share
- Excluding special charges, adjusted earnings per share grew to $0.75 from $0.64 in 2Q 2014
- Increase led by lower tax rate; also favorable impact from adjusted operating income, JV income, lower shares outstanding
- Raising guidance for earnings per share based on latest 2015 estimated tax rate

Cash flow
- Generating strong cash flow from operations
- Returning cash to shareholders and investing in growth

Adjusted operating income and adjusted EPS exclude the impact of items affecting comparability in 2Q 2015 and 2Q 2014. See reconciliation of GAAP to non-GAAP financial measures on slides 38 to 40, including the impact of constant currency.
Consumer business update

Grew sales 3% in constant currency

Double-digit increase in China in constant currency
- Strong demand for McCormick brand herbs and spices, condiments, seasoning blends
- Brand building activities, geographic expansion and in-store execution
- Introducing McCormick brand into central China

EMEA constant currency sales up 4%
- Increase in France with brand marketing and distribution gains
- Distribution gains drove increases in Poland and Russia

Double-digit increase in Australia
- Distribution gains and product innovation
Consumer business update

Second half 2015 EMEA and Asia/Pacific region product launches include …

- Build out BBQ products in U.K., France, Poland, Russia and Belgium
- Burger range in France, Belgium, Spain, Portugal
- Australia

- Aeroplane Jelly lite tea infusions
- Aeroplane mousse mixes
- Keene’s curry recipe bases

Full range of grilling needs:
- Dry marinades
- Dry seasonings
- Wet marinades
- Wet sauce

Dry recipe mixes and wet sauces
Consumer business update

Further progress in improving performance in U.S.

- On-trend spices and seasoning category grew 5% and McCormick brand consumption rose 1%
- Gained 50 basis points share in recipe mix category; 20th consecutive month of share gain
- Grew sales of Zatarain’s 5%; outpacing rice mix category growth in consumption data
- Skillet Sauces category share exceeds 10%
- McCormick Gourmet relaunch driving 4% increase in consumption data
Consumer business update

Second half 2015 Americas region product launches include …

**United States**
- Slow cooker sauces
- Pumpkin pie spice extract
- Kitchen Basics stock cubes
- Thai Kitchen coconut cream
- Gluten-free recipe mixes

**Canada**
- Skillet sauce varieties
- Gluten-free slow cooker sauces
- Recipe mixes for Quebec market
- Reduced sodium & gluten-free recipe mixes

**Latin America**
- Flavored mustards
- Mediterranean mix
- BBQ sauces
Consumer business update

Further progress in improving performance in U.S.

Building brand equity

- Grill Mates campaign grew sales 9%
- McCormick.com is now a top 40 recipe destinations, up from 175 in 2012
- Largest on-line grilling community; connecting with users of Old Bay, Zatarain’s, Lawry’s, other distinctive brands

Partnering with retailers to drive category growth and engage consumers

- Sharper focus on retail price points; encouraged by results
- Prepared to launch new comprehensive category tool; creating dedicated team
Industrial business update

Grew sales 7% in constant currency

**Europe, Middle East, Africa (EMEA)**

- Exceptional constant currency sales growth for past 3 years; 9% increase in volume and product mix Q2 2015
- Winning with quick service restaurants and other customers through innovation, distribution gains, geographic expansion
- **New product supplier of year** for 3rd consecutive year with major quick service restaurant customer

Constant currency sales growth by quarter for last 3 years
Industrial business update

Grew sales 7% in constant currency

Americas

- Increase in snacking and demand for snack seasonings, led by Latin America in 2Q
- U.S. included solid sales of branded food service products and incremental sales from Brand Aromatics acquisition
- Continued weakness in demand from quick service restaurants

Asia/Pacific

- Further recovery in sales to quick service restaurants in China
- Added benefit of innovation with limited time offers and export
Alan Wilson
Chairman & CEO
Acquisition of Stubb’s

Leading premium BBQ sauces

- #1 brand of premium, authentic BBQ sauces in U.S.
- For total BBQ sauce category, Stubb’s moved to #5 from #8 in past five years
- Other products include marinades, rubs and skillet sauces
- Aligns to top 2 BBQ purchase drivers
  1. Nostalgia/Authenticity
  2. Clean ingredients
- Annual sales approximately $30 million, growing at double-digit rate
- Privately held company located in Austin, Texas

See June 24, 2015 press release for more details
Acquisition of Stubb’s

Establishes McCormick as the clear grilling leader
- Stubb’s complements McCormick’s current range of leading grilling products
- Expect to expand retail distribution and increase consumer awareness and household penetration

Attractive financial transaction
- Agreement to purchase stock for ~$100 million subject to regulatory approval and normal purchase price adjustments
- Plan to achieve significant synergies and reach at least $10 million of incremental EBITDA by 2017

See June 24, 2015 press release for more details
Progress with CCI and streamlining actions

Making significant progress with CCI and streamlining actions

- Reaffirming goal to deliver at least $85 million in 2015 cost savings
- Will bring cumulative annual cost savings since inception of CCI to >$400 million
- Announced additional reorganization plans in EMEA region with estimated cost savings of $16 million by end of 2017
- Recently increased resources to drive further productivity improvement throughout McCormick
Leadership changes

<table>
<thead>
<tr>
<th>Name</th>
<th>Position and Company</th>
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</thead>
<tbody>
<tr>
<td>Maritza Montiel</td>
<td>Former Deputy CEO &amp; Vice Chairman, Deloitte</td>
</tr>
<tr>
<td>Margaret Preston</td>
<td>Managing Director Private Wealth Management, TD Bank</td>
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<tr>
<td>Gordon Stetz</td>
<td>Exec VP &amp; CFO, McCormick</td>
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<tr>
<td>Jacques Tapiero</td>
<td>Former Sr. VP &amp; President, Emerging Markets, Eli Lilly</td>
</tr>
<tr>
<td>Alan Wilson</td>
<td>Chairman &amp; CEO, McCormick</td>
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<tr>
<td>Michael Conway</td>
<td>President, Global Channel Development, Starbucks</td>
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<tr>
<td>J. Michael Fitzpatrick</td>
<td>Former Chairman &amp; CEO, Citadel Plastics</td>
</tr>
<tr>
<td>Freeman Hrabowski</td>
<td>President, University of MD Baltimore Co.</td>
</tr>
<tr>
<td>Patricia Little</td>
<td>Sr VP &amp; CFO, The Hershey Company</td>
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<tr>
<td>Michael Mangan</td>
<td>Former President Worldwide Power Tools &amp; Accessories, The Black &amp; Decker Corp</td>
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</tbody>
</table>
Leadership changes

Management Committee

- Brendan Foley
  President North America

- Lawrence Kurzius
  COO & President
  President Global Consumer

- Lisa Manzone
  Sr VP Human Relations

- Gordon Stetz
  Exec VP & CFO

- Malcolm Swift
  President, EMEA and Asia Pacific
  President Global Industrial

- Alan Wilson
  Chairman & CEO, McCormick
Healthfulness of spices and herbs

Driving the health message for spices and herbs

- McCormick Science Institute (MSI) supporting scientific research on health benefits of spices and herbs
- Hosted 2014 health and wellness summit to discuss role of spices and herbs in healthy diet
- Dietary Guidelines Advisory Committee recommended to U.S. government that the 2015 dietary guidelines encourage usage of spices and herbs as flavor alternative to sodium
- Australia’s Healthy Eating Pyramid now encourages people to enjoy spices and herbs to flavor food, without using salt
2Q 2015 Sales results

Total Company

Consumer

Industrial

See reconciliation of GAAP to non-GAAP financial measures on slides 38 to 40, including the impact of constant currency.
2Q 2015 Sales results: Consumer business

- Growth with Grill Mates, recipe mixes, Zatarain’s in U.S.
- Pricing related to honey in Canada
- Double-digit sales increase in Latin America

See reconciliation of GAAP to non-GAAP financial measures on slides 38 to 40, including the impact of constant currency.
2Q 2015 Sales results: Consumer business

- Growth in volume and product mix
- Distribution gains in France, Poland, Russia
- Brand marketing and innovation additional sales drivers
- Sales of Drogheria & Alimentari begin in 3Q

See reconciliation of GAAP to non-GAAP financial measures on slides 38 to 40, including the impact of constant currency.
2Q 2015 Sales results: Consumer business

- Grew constant currency sales at double-digit rate in both China and Australia
- Lower pricing related to basmati rice in India

See reconciliation of GAAP to non-GAAP financial measures on slides 38 to 40, including the impact of constant currency.
# 2Q 2015 Operating income: Consumer business

<table>
<thead>
<tr>
<th></th>
<th>2Q 2015</th>
<th>2Q 2014</th>
<th>Fav(Unfav)</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating income</td>
<td>$65.1</td>
<td>$85.8</td>
<td>(24%)</td>
<td></td>
</tr>
<tr>
<td>Operating income, excluding special charges*</td>
<td>$80.8</td>
<td>$85.8</td>
<td>(6%)</td>
<td></td>
</tr>
</tbody>
</table>

- In constant currency, adjusted operating income comparable to year-ago period
- Sales growth and cost savings offset by unfavorable impact of higher material costs, increased retirement benefit expense and product mix
- Brand marketing support comparable to 2Q 2014; recorded $1 million of transaction costs for acquisitions announced in 2015.

* Adjusted operating income and adjusted operating income growth rate exclude the impact of items affecting comparability in 2Q 2015 and 2Q 2014. See reconciliation of GAAP to non-GAAP financial measures on slides 38 to 40.
2Q 2015 Sales results

Total Company

Net sales: -0.9%
Currency: -5.5%
Constant currency sales: 4.6%
Volume/Mix: 2.7%
Acquisitions: 0.5%
Price: 1.4%

Consumer

Net sales: -2.5%
Currency: -5.7%
Constant currency sales: 3.2%
Volume/Mix: 2.9%
Acquisitions: 0.0%
Price: 0.3%

Industrial

Net sales: 1.4%
Currency: 6.6%
Constant currency sales: 2.5%
Volume/Mix: 1.1%
Acquisitions: 3.0%

See reconciliation of GAAP to non-GAAP financial measures on slides 38 to 40, including the impact of constant currency.
2Q 2015 Sales results: Industrial business

Americas

- 5.3%
- 0.2%
- 3.8%
- 2.6%
- 2.7%

- Growth due to pricing actions and Brand Aromatics
- Higher sales of snack seasonings and branded food service products offset by continued weak demand from quick service restaurants

See reconciliation of GAAP to non-GAAP financial measures on slides 38 to 40, including the impact of constant currency.
2Q 2015 Sales results: Industrial business

EMEA

- Higher volume and product mix included increased demand from quick service restaurants
- Growth through innovation, distribution gains, geographic expansion across region

See reconciliation of GAAP to non-GAAP financial measures on slides 38 to 40, including the impact of constant currency.
2Q 2015 Sales results: Industrial business

- Further recovery in demand from quick service restaurants following weakness in 2014
- Turnaround began in 1Q 2015

See reconciliation of GAAP to non-GAAP financial measures on slides 38 to 40, including the impact of constant currency.
### 2Q 2015 Operating income: Industrial business

<table>
<thead>
<tr>
<th></th>
<th>2Q 2015</th>
<th>2Q 2014</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating income</td>
<td>$38.7</td>
<td>$35.9</td>
<td>8%</td>
</tr>
<tr>
<td>Operating income, excluding special charges*</td>
<td>$42.0</td>
<td>$35.9</td>
<td>17%</td>
</tr>
</tbody>
</table>

- In constant currency, adjusted operating income grew 24%
- Sales growth and cost savings more than offset unfavorable impact of higher material costs and increased retirement benefit expense

* Adjusted operating income and adjusted operating income growth rate exclude the impact of items affecting comparability in 2Q 2015 and 2Q 2014. See reconciliation of GAAP to non-GAAP financial measures on slides 38 to 40.
## Operating income, gross profit, SG&A

<table>
<thead>
<tr>
<th></th>
<th>2Q 2015</th>
<th>2Q 2014</th>
<th>Favorable (Unfavorable) Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating income</td>
<td>$103.8</td>
<td>$121.7</td>
<td>(15%)</td>
</tr>
<tr>
<td>Operating income, excluding special charges*</td>
<td>$122.8</td>
<td>$121.7</td>
<td>1%</td>
</tr>
<tr>
<td>Gross profit margin</td>
<td>39.4%</td>
<td>39.9%</td>
<td>(50 bps)</td>
</tr>
<tr>
<td>Selling, general &amp; administrative expenses as percent of net sales</td>
<td>27.5%</td>
<td>28.1%</td>
<td>60 bps</td>
</tr>
</tbody>
</table>

- Excluding impact from both special charges and currency, operating income rose 7%.
- Decrease in gross profit margin due to timing of material cost increases vs pricing actions and cost savings; expect impact of pricing actions and cost savings to continue to build in second half of 2015.
- Special charges were $19 million in 2Q 2015 and estimated at $54 million for fiscal year.

* Adjusted operating income and adjusted operating income growth rate exclude the impact of items affecting comparability in 2Q 2015 and 2Q 2014. See reconciliation of GAAP to non-GAAP financial measures on slides 38 to 40.
## Income taxes

<table>
<thead>
<tr>
<th></th>
<th>2Q 2015</th>
<th>2Q 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Income taxes</td>
<td>$14.5</td>
<td>$31.2</td>
</tr>
<tr>
<td>Income tax rate</td>
<td>15.9%</td>
<td>28.5%</td>
</tr>
</tbody>
</table>

- Tax rate of 15.9% below guidance and 2Q 2014 due to $13.4 million discrete tax benefits:
  - Reversal of previously established valuation allowance on foreign deferred tax asset due to change in facts with respect to recoverability of that asset
  - Reversal of tax reserves due to expiration of statute of limitations
- Mainly as result of 2Q 2015 discrete tax benefits, lowered 2015 effective tax rate to approximately 27% from range of 27% to 28%; assumes underlying tax rate of approximately 29%
- In second half 2015, expected tax rate of 29% compares to tax rate of 21.4% in 3Q 2014 and 25.9% in 4Q 2014
## Income from unconsolidated operations

<table>
<thead>
<tr>
<th></th>
<th>2Q 2015</th>
<th>2Q 2014</th>
<th>Fav(Ufav)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Income from unconsolidated operations</td>
<td>$7.4</td>
<td>$6.2</td>
<td>19.4%</td>
</tr>
</tbody>
</table>

- Increase led by continued strength in performance of joint venture in Mexico
- Result is net of unfavorable currency rate impact
## Earnings per share

<table>
<thead>
<tr>
<th></th>
<th>2Q 2015</th>
<th>2Q 2014</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Earnings per share</td>
<td>$0.65</td>
<td>$0.64</td>
<td>2%</td>
</tr>
<tr>
<td>Adjusted earnings per share*</td>
<td>$0.75</td>
<td>$0.64</td>
<td>17%</td>
</tr>
<tr>
<td>Increased adjusted operating income</td>
<td>0.01</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lower tax rate</td>
<td></td>
<td>0.08</td>
<td></td>
</tr>
<tr>
<td>Higher income from unconsolidated operations</td>
<td></td>
<td>0.01</td>
<td></td>
</tr>
<tr>
<td>Reduction in shares outstanding</td>
<td></td>
<td>0.01</td>
<td></td>
</tr>
<tr>
<td>Increase in adjusted EPS*</td>
<td></td>
<td>0.11</td>
<td></td>
</tr>
</tbody>
</table>

* Adjusted earnings per share excludes the impact of items affecting comparability in 2Q 2015 and 2Q 2014. See reconciliation of GAAP to non-GAAP financial measures on slides 38 to 40.
Balance sheet and cash flow

- First half cash flow from operations $186 million vs $182 million in 1H 2014
- Used $70 million of cash to repurchase shares in 1H 2015; $46 million remains on current $400 million share repurchase authorization; authorized new $600 million authorization in March 2015
- Used $112 million of cash and short-term borrowings in 1H 2015 to acquire Brand Aromatics and Drogheria & Alimentari
- Balance sheet remains strong and well-positioned to fund investments to drive growth
# 2015 Financial outlook

| **Sales growth in constant currency** | 4% to 6%  
| Impact of pricing actions | (5ppt) |
| **Adjusted operating income increase in constant currency *** | 6% to 7%  
| CCI and additional cost savings | At least $85 million  
| Material cost inflation | Mid-single digit  
| Gross profit margin | Comparable  
| Incremental brand marketing | Up about 5%  
| Increase in retirement benefit expense | ~ $10 million  
| Income from unconsolidated operations | At least 10% increase  
| Effective tax rate (underlying tax rate approximately 29%) | Approximately 27%  
| **Adjusted earnings per share (includes currency impact) ** | $3.47 - $3.54  
| Adjusted EPS growth rate in constant currency from $3.37 in 2014 | 7% to 9%  
| (4ppt)  
| Capital expenditures | $130-$140 million  
| Shares outstanding | ~ 1% reduction  

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* From adjusted operating income of $608 million in 2014. See reconciliation of GAAP to non-GAAP financial measures on slides 38 to 40. Projected 2015 adjusted operating income excludes approximately $54 million in special charges.

** Adjusted EPS guidance excludes the impact of approximately $0.29 in projected special charges to be recorded in 2015. See reconciliation of GAAP to non-GAAP financial measures on slides 38 to 40.
Non-GAAP Financial Measures

The tables below include financial measures of adjusted operating income, adjusted net income and adjusted diluted earnings per share, each excluding the impact of special charges for the periods presented. These represent non-GAAP financial measures which are prepared as a complement to our financial results prepared in accordance with United States generally accepted accounting principles. In our consolidated income statement, we include a separate line item captioned “special charges” in arriving at our consolidated operating income. Special charges consist of expenses associated with certain actions undertaken by the Company to reduce fixed costs, simplify or improve processes, and improve our competitiveness and are of such significance in terms of both up-front costs and organizational/structural impact to require advance approval by our Management Committee, comprised of our Chairman and Chief Executive Officer; Chief Operating Officer and President, and President Global Consumer; Executive Vice President and Chief Financial Officer; President Global Industrial, and President, EMEA and Asia Pacific; President North America; and Senior Vice President, Human Relations. Upon presentation of any such proposed action (including details with respect to estimated costs, which generally consist principally of employee severance and related benefits, together with ancillary costs associated with the action that may include a non-cash component; impacted employees or operations; expected timing; and expected benefits) to the Management Committee and the Committee’s advance approval, expenses associated with the approved action are classified as special charges upon recognition and monitored on an on-going basis through completion.

We believe that these non-GAAP financial measures are important for purposes of comparison to prior periods and development of future projections and earnings growth prospects. This information is also used by management to measure the profitability of our ongoing operations and analyze our business performance and trends.

These non-GAAP financial measures may be considered in addition to results prepared in accordance with GAAP, but it should not be considered a substitute for, or superior to, GAAP results. In addition, these non-GAAP financial measures may not be comparable to similarly titled measures of other companies because other companies may not calculate them in the same manner that we do. We intend to continue to provide these non-GAAP financial measures as part of our future earnings discussions and, therefore, the inclusion of these non-GAAP financial measures will provide consistency in our financial reporting. A reconciliation of these non-GAAP financial measures to the related GAAP financial measures is provided below:

<table>
<thead>
<tr>
<th></th>
<th>Three Months Ended</th>
<th></th>
<th>Six Months Ended</th>
<th></th>
<th>Twelve Months Ended</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating income</td>
<td>$ 103.8</td>
<td>$ 121.7</td>
<td>$ 197.5</td>
<td>$ 246.3</td>
<td>$ 603.0</td>
<td></td>
</tr>
<tr>
<td>Impact of special charges</td>
<td>19.0</td>
<td>-</td>
<td>47.4</td>
<td>-</td>
<td>5.2</td>
<td></td>
</tr>
<tr>
<td>Adjusted operating income</td>
<td>$ 122.8</td>
<td>$ 121.7</td>
<td>$ 244.9</td>
<td>$ 246.3</td>
<td>$ 608.2</td>
<td></td>
</tr>
<tr>
<td>% decrease versus prior period</td>
<td>0.9%</td>
<td>(0.6%)</td>
<td></td>
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<tr>
<td>Earnings per share</td>
<td>$ 0.65</td>
<td>$ 0.64</td>
<td>$ 1.20</td>
<td>$ 1.27</td>
<td>$ 3.34</td>
<td></td>
</tr>
<tr>
<td>Impact of special charges</td>
<td>0.10</td>
<td>-</td>
<td>0.25</td>
<td>-</td>
<td>0.03</td>
<td></td>
</tr>
<tr>
<td>Adjusted earnings per share</td>
<td>$ 0.75</td>
<td>$ 0.64</td>
<td>$ 1.45</td>
<td>$ 1.27</td>
<td>$ 3.37</td>
<td></td>
</tr>
<tr>
<td>% increase versus prior period</td>
<td>17.2%</td>
<td>14.2%</td>
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</tbody>
</table>
Non-GAAP Financial Measures

Percentage changes in sales and adjusted operating income expressed in "constant currency" are presented excluding the impact of foreign currency exchange. To present this information for historical periods, current period results for entities reporting in currencies other than the U.S. dollar are translated into U.S. dollars at the average exchange rates in effect during the corresponding period of the prior fiscal year, rather than at the actual average exchange rates in effect during the current fiscal year. As a result, the foreign currency impact is equal to the current year results in local currencies multiplied by the change in the average foreign currency exchange rate between the current fiscal period and the corresponding period of the prior fiscal year.

Constant currency growth rates

<table>
<thead>
<tr>
<th></th>
<th>Three Months Ended May 31, 2015</th>
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<tbody>
<tr>
<td></td>
<td>Percentage Change as Reported</td>
<td>Impact of Foreign Currency Exchange</td>
<td>Percentage Change on Constant Currency Basis</td>
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<tr>
<td><strong>Net sales</strong></td>
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<tr>
<td><strong>Consumer business</strong></td>
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<tr>
<td>Americas</td>
<td>0.8%</td>
<td>(1.3%)</td>
<td>2.1%</td>
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<tr>
<td>EMEA</td>
<td>(14.6%)</td>
<td>(18.6%)</td>
<td>3.8%</td>
<td></td>
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To present "constant currency" information for the fiscal year 2015 projection, projected sales and adjusted operating income for entities reporting in currencies other than the U.S. dollar are translated into U.S. dollars at the company’s budgeted exchange rate for 2015 and are compared to the 2014 results, translated into U.S. dollars using the same 2015 budgeted exchange rate, rather than at the average actual exchange rates in effect during fiscal year 2014. To estimate the percentage change in adjusted earnings per share on a constant currency basis, a similar calculation is performed to arrive at adjusted net income (however, no adjustment is made for the company’s share of income in unconsolidated operations that are denominated in currencies other than the U.S. dollar) divided by historical shares outstanding for fiscal year 2014 or projected shares outstanding for fiscal year 2015, as appropriate.

Fiscal year 2014 actual results and 2015 projection

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<td>$3.47 to $3.54</td>
<td>$3.37</td>
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**Percentage change in adjusted earnings per share**

- **3% to 5%**
- **Impact of foreign currency exchange rates**
  - **(4%)**
- **7% to 9%**